



## WAVE 1 PIPELINE MARKET OPPORTUNITY CALL (PART 2)



April 6<sup>th</sup>, 2021

Takeda Pharmaceutical Company Limited

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# FY2021 WILL BE AN INFLECTION YEAR FOR THE PIPELINE



Up to 6 NME **regulatory submissions** anticipated by year-end FY21, with potential for **4 approvals**



Expect 7 NMEs in **pivotal studies across 10 indications** by the end of FY21

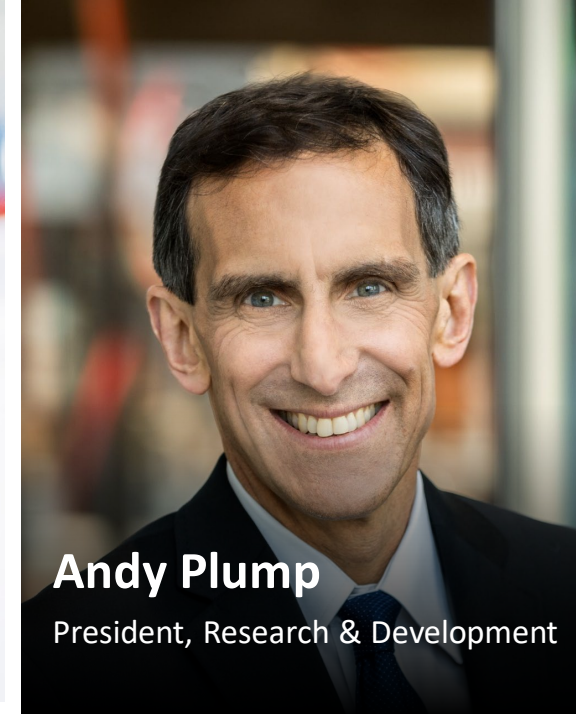


Strong R&D and Commercial partnership to ensure launch excellence and **deliver life transforming treatments to people worldwide**

***Takeda intends to increase R&D investment to 500-550 billion JPY in FY2021***

TIME (ET)	TIME (JT)	AGENDA
08:00 – 08:05	21:00 – 21:05	<b>Introduction</b> <i>Christophe Weber, President &amp; CEO Takeda</i>
08:05 – 08:10	21:05 – 21:10	<b>Delivering an Innovative Pipeline to Our Patients: <i>Spotlight on Select Wave 1 Programs</i></b> <i>Andy Plump, President Research &amp; Development</i>
08:10 – 08:35	21:10 – 21:35	<b>Maribavir</b> <i>Obi Umeh, Global Program Leader Maribavir, Rare Genetic and Hematology</i> <i>Claus Jepsen, Head of Global Product and Launch Strategy, Rare Genetic and Hematology</i>
08:35 – 08:40	21:35 – 21:40	<b>Break</b>
08:40 – 09:35	21:40 – 22:35	<b>Neuroscience Strategy, Soticlestat &amp; Orexin</b> <i>Sarah Sheikh, Head of Neuroscience Therapeutic Area Unit</i> <i>Elena Koundourakis, Head of Orexin Franchise Development, Neuroscience TA</i> <i>Erika Gill, Head of Global Product and Launch Strategy, Neuroscience</i>
09:35 – 09:40	22:35 – 22:40	<b>Delivering an Innovative Pipeline to Our Patients: <i>Spotlight on Select Wave 1 Programs</i></b> <i>Uthra Sundaram, EVP, Global Product and Launch Strategy</i>
09:40 – 10:30	22:40 – 23:30	<b>Panel Q&amp;A Session</b>





**Andy Plump**

President, Research & Development

# Delivering an Innovative Pipeline to Our Patients

## *Spotlight on Select Wave 1 Programs*



# A GLOBAL VALUES-BASED BIOPHARMACEUTICAL COMPANY WITH A PATIENT-DRIVEN AND SCIENCE-FIRST R&D ENGINE



## R&D FOCUS

### INNOVATIVE BIOPHARMA



ONCOLOGY



RARE GENETIC &  
HEMATOLOGY



NEUROSCIENCE



GASTROENTEROLOGY  
(GI)



PLASMA-DERIVED  
THERAPIES



VACCINES



CELL THERAPY



GENE THERAPY



DATA SCIENCES

### INNOVATIVE PIPELINE

- **11 Wave 1 NMEs**  
5 programs with BTB, 3 with FTD and 1 with Sakigake designation
- **~30 Wave 2 NMEs**

### ROBUST PARTNERSHIP MODEL

- Takeda's Labs are designed to access innovation wherever it originates
- Investments in novel mechanisms and capabilities for a sustainable future

# TAKEDA LABS IN KEY INNOVATIVE CENTERS



**CAMBRIDGE, MA**  
R&D Center, Oncology, Cell therapy, GI Research



**SHONAN, JAPAN**  
Neuroscience Research, T-CiRA, iPark

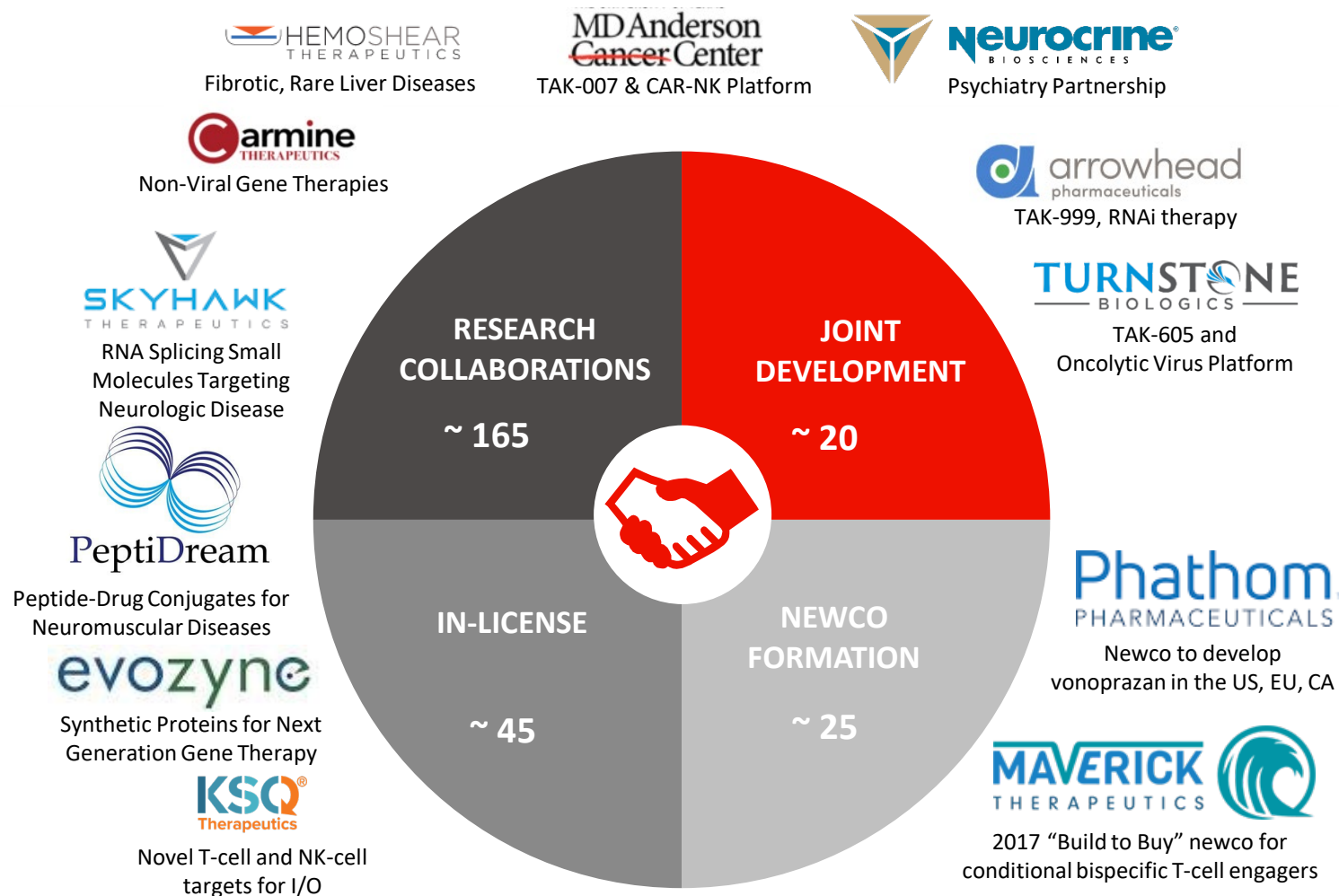


**SAN DIEGO, CA**  
Specialized drug discovery technologies, GI and Neuroscience



**VIENNA, AUSTRIA**  
Gene Therapy, Plasma Derived Therapy

# WE ARE ACCESSING INNOVATION BY INTEGRATING TAKEDA'S WORLD CLASS LABORATORIES WITH A NETWORK OF PARTNERS



Select new partnerships from FY19 and FY20

## RESEARCH PIPELINE<sup>1</sup> ~80% NON SMALL MOLECULES

22% Small Molecule

20% Biologic and other

21% Peptide/Oligonucleotide

37% Cell and Gene Therapy









# OUR PIPELINE IS POISED TO DELIVER NOW AND IN THE FUTURE



## WAVE 1<sup>1</sup>

## CLINICAL-STAGE NMEs

## WAVE 2<sup>2</sup>

TARGET APPROVAL	FY20	FY21	FY22	FY23	FY24	FY25/26			FY27 AND BEYOND					
<div></div> <div>ONCOLOGY</div>		<div><div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div><div><b>mobocertinib</b> 2L NSCLC with EGFR exon 20 insertion mutation<sup>3</sup></div></div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>pevonedistat</b> HR-MDS</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>mobocertinib</b> 1L NSCLC with EGFR exon 20 insertion mutation</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>pevonedistat</b> Unfit AML</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>TAK-007</b> CD19+ hematologic malignancies</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>TAK-981</b> Multiple cancers</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>TAK-573</b> R/R MM</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>TAK-605</b> Multiple cancers</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>TAK-676</b> Solid tumors</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>TAK-940</b> CD19+ hematologic malignancies</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>TAK-252</b> Solid tumors</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>TAK-102</b> Multiple cancers</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>TAK-186</b> EGFR Solid Tumor</div>
<div></div> <div>RARE GENETIC &amp; HEMATOLOGY</div>		<div><div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div><div><b>maribavir</b> R/R CMV infect. in transplant</div></div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>maribavir</b> 1L CMV infect. in HSCT</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>TAK-611</b> MLD (IT)</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>TAK-755</b> cTTP</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>TAK-755</b> iTTP, SCD</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>mezagitamab</b> MG, ITP</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>TAK-607</b> Complications of prematurity</div>						
<div></div> <div>NEUROSCIENCE</div>				<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>soticlestat</b> DS</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>soticlestat</b> LGS</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>Orexin2R-ag</b> (TAK-994/TAK-925) Narcolepsy T1</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>Orexin2R-ag</b> Sleep Disorders</div>		<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>TAK-341</b> Parkinson's Disease</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>TAK-071</b> Parkinson's Disease</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>TAK-041</b> Anhedonia in MDD</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>TAK-653</b> TRD</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>TAK-831</b> CIAS NS</div>	
<div></div> <div>GASTRO- ENTEROLOGY</div>		<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>Eohilia<sup>4</sup></b> EoE Approval date TBD</div>				<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>TAK-062</b> Celiac Disease</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>TAK-101</b> Celiac Disease</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>sibofimloc</b> Crohn's Disease (post-op and ileitis)</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>TAK-671</b> Acute Pancreatitis</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>TAK-039</b> Hepatic encephalopathy</div>				
<div></div> <div>VACCINES</div>		<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>TAK-003</b> Dengue Vaccine</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>TAK-919</b> Moderna COVID-19 Vaccine (JP)</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>TAK-019</b> Novavax COVID-19 Vaccine (JP)</div>		<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>TAK-999</b> AAT Liver Disease</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>TAK-951</b> Nausea &amp; vomiting</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>TAK-906</b> Gastroparesis</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>TAK-954</b> POGD</div>					
<div></div> <div>PDT</div>						<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>TAK-426</b> Zika Vaccine</div>		<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div><b>TAK-214</b> Norovirus Vaccine</div>						
			<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div>Orphan Potential in at Least One Indication</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div>Breakthrough and/or Fast Track Designations</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div>China Breakthrough and/or Japan SAKIGAKE Designation</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div>Deep Dive Today</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div>New Addition to the Pipeline</div>	<div><div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div><div><div></div><div></div><div></div></div></div> <div>COVID-19 Vaccines</div>						

# TAKEDA'S R&D ENGINE WITH POTENTIAL TO DELIVER A SERIES OF LIFE-TRANSFORMING MEDICINES



11 + 2

## WAVE 1 pipeline assets with potential approval by FY2024

- 11 NMEs with best-in-class / first-in-class potential in areas of high unmet need
- 10 target orphan patient populations; 6 have Breakthrough and/or Fast Track Designations
- All 11 Wave 1 pipeline assets have near-term pivotal milestones

### ***FY2021 expected to be an inflection year for the pipeline***

- *Up to 6 regulatory submissions anticipated by year-end FY21, with potential for 4 approvals*
- *Expect 7 programs in pivotal studies across 10 indications by year-end FY21*
- *Potential approval of TAK-919 (Moderna) and TAK-019 (Novavax) COVID-19 vaccines in Japan<sup>2</sup> (Partnered programs)*

~30

**WAVE 2 programs** with transformative or curative potential to support sustainable growth from FY2025. TAK-999 and TAK-981 are on the cusp of Wave 1 with potential to accelerate<sup>1</sup>

15+

Innovative medicines with potential to be approved in China by FY2024, with 6 approvals already received in the past 3 years

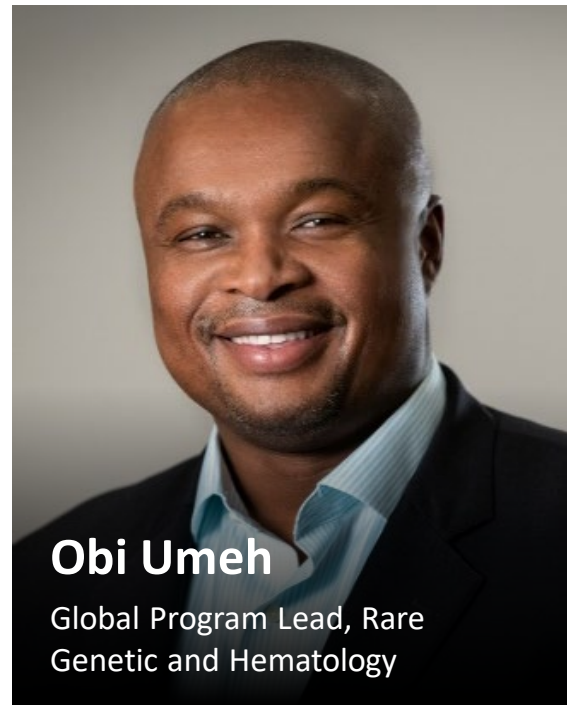
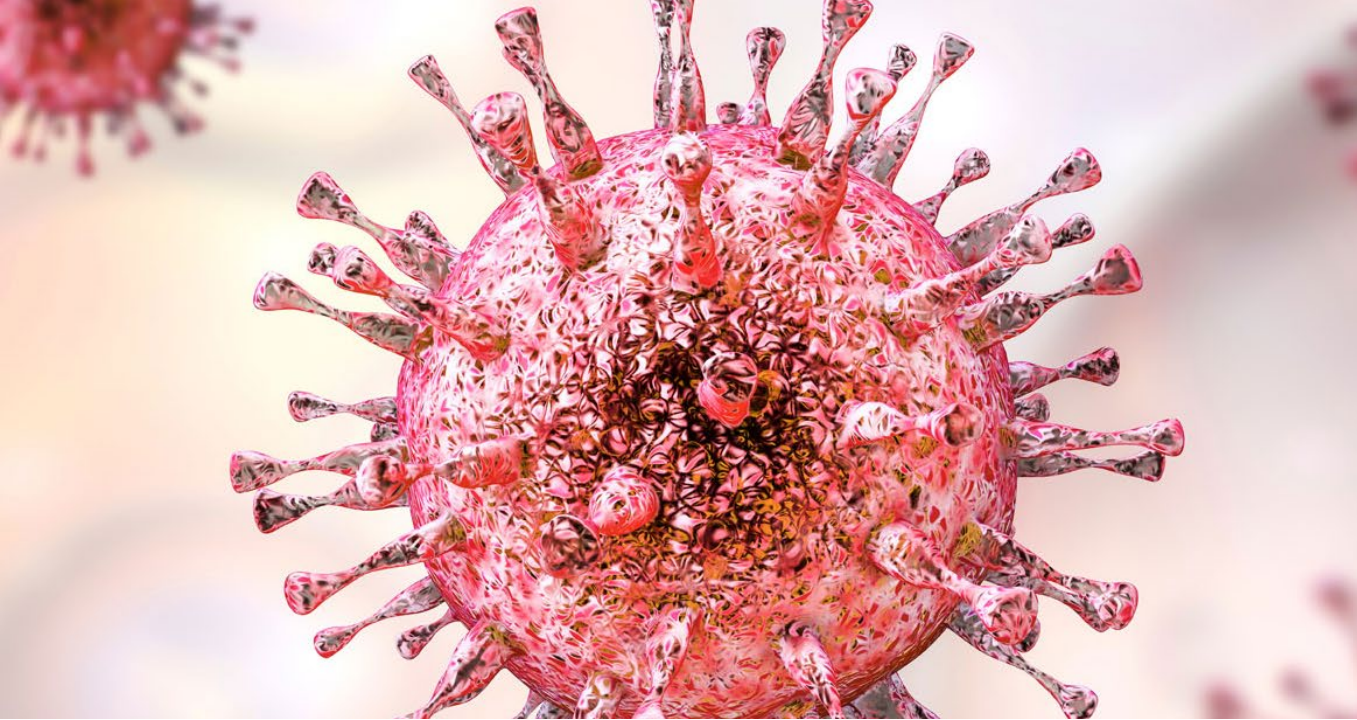
1. Potential to accelerate into Wave 1 dependent on future data readouts.

2. Takeda is supporting global access to three different COVID-19 vaccines: Novavax to develop, manufacture and commercialize 250 million doses of their vaccine in Japan; the Government of Japan's Ministry of Health, Labour and Welfare and Moderna to distribute 50 million doses of their vaccine in Japan; have released capacity at our contract manufacturer, IDT Biologika GmbH, to manufacture Johnson & Johnson's vaccine for three months.

# WAVE 1 PIPELINE TO DELIVER LIFE-TRANSFORMING TREATMENTS TO GROWTH EMERGING MARKETS

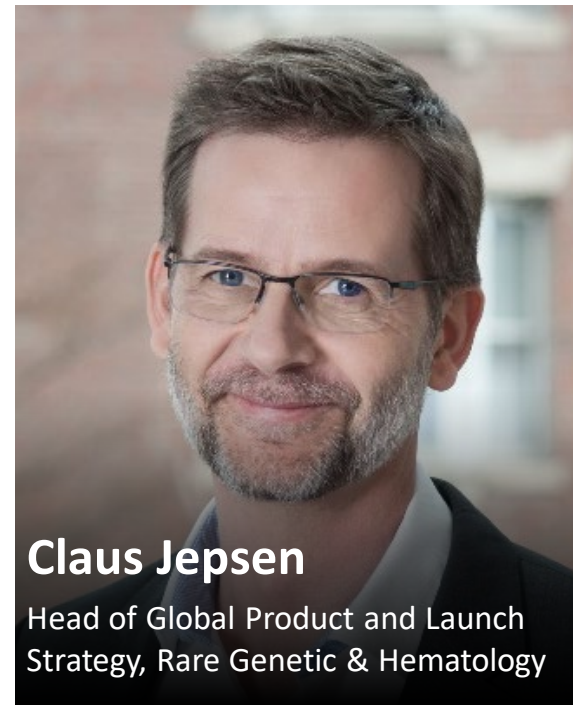


Therapeutic Areas		2021 ..... 2026+				
Planned Registrations	VACCINES	TAK-003 Dengue Vaccine				
	ONCOLOGY	Mobocertinib (TAK-788) Exon 20 NSCLC 2L	Pevonedistat (TAK-924) High Risk Myelodysplastic Syndromes		TAK-007 CD19+ hematologic malignancies	
	RARE GENETIC & HEMATOLOGY		Maribavir (TAK-620) CMV infection in transplant patients (R/R)	TAK-609 Hunter Syndrome (intrathecal)	TAK-755 Thrombotic Thrombocytopenic Purpura	TAK-611 Metachromatic leukodystrophy (intrathecal)
	NEUROSCIENCE				Soticlestat (TAK-935) Lennox-Gastaut syndrome and Dravet syndrome	Orexin Narcolepsy Type 1
	GASTRO-ENTEROLOGY			Eohilia (TAK-721) Eosinophilic Esophagitis		



**Obi Umeh**

Global Program Lead, Rare  
Genetic and Hematology



**Claus Jepsen**

Head of Global Product and Launch  
Strategy, Rare Genetic & Hematology

## **Maribavir (TAK-620)**

***Potential Game Changer in the Treatment for Post-Transplant Cytomegalovirus (CMV) Infection***



# TRANSPLANTS ARE HIGHLY LIMITED, PRECIOUS, LIFE-SAVING TREATMENTS



## Transplants

- Are lifesaving
- Save over 190k lives annually<sup>1,2</sup>
- Loss is devastating for patients & costly to society

## Cytomegalovirus (CMV)

- Impacts about a quarter of all transplant recipients<sup>3,4</sup>
- Infection can lead to graft loss, morbidity and mortality
- Clearing CMV helps preserve life-saving benefit of transplantation

## Maribavir

- New, oral anti-viral, with novel MOA & improved safety profile
- Strong clinical data including outstanding phase 3 trial results
- Potential to transform management of post-transplant CMV infection

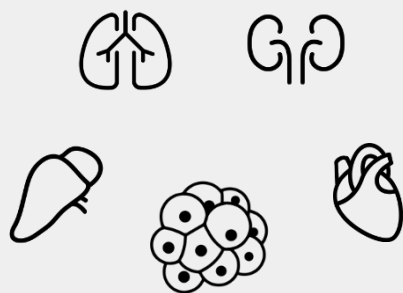
**Takeda plans global filings in 2021 with the goal of bringing Maribavir to patients**



# IMMUNOSUPPRESSION IS BOTH NECESSARY AND CHALLENGING

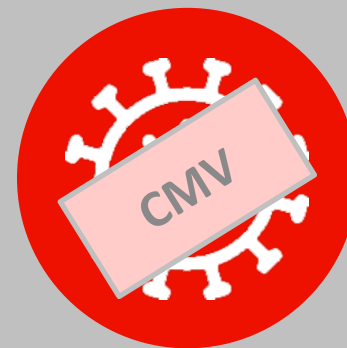
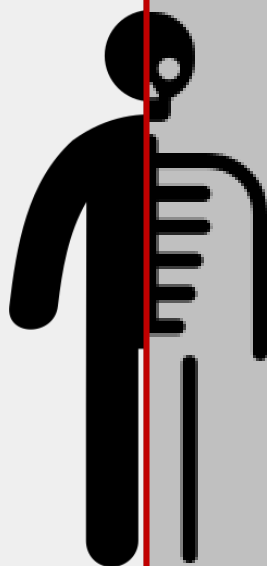


## NECESSARY



Prevents Rejection  
thus  
Protects Transplant

## CHALLENGING



Disables Immune System  
► Increased Risk of  
Deadly Infections

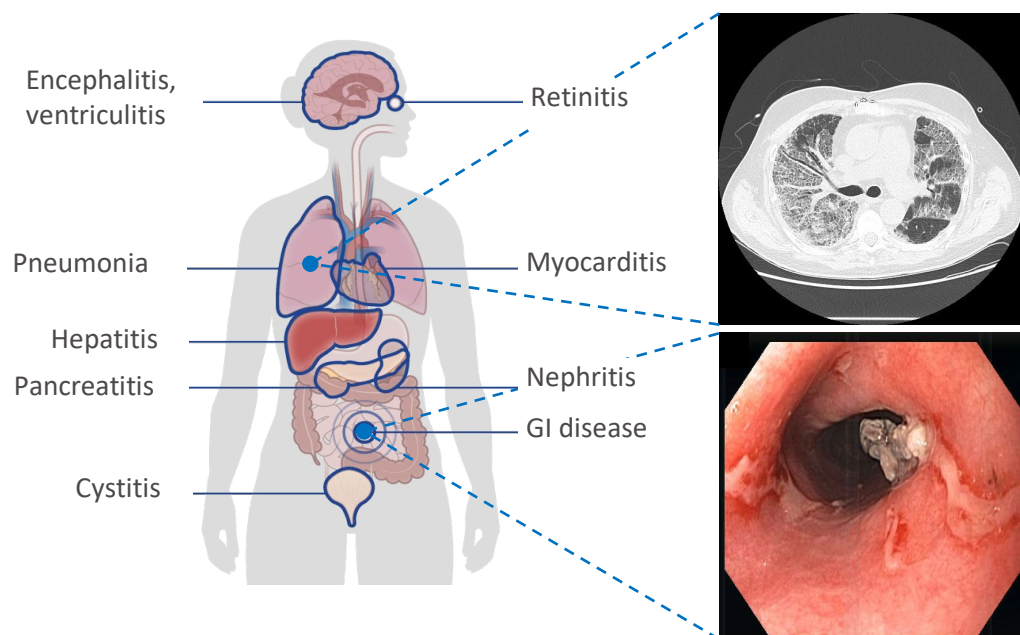
## CMV

- Common virus, infects most people by adulthood
- Infection is dormant (like chickenpox virus) until immune system is compromised

# POST-TRANSPLANT CMV INFECTION *MORE THAN DOUBLES* THE RISK OF TRANSPLANT LOSS, MORTALITY AND TOTAL COST OF TRANSPLANTATION<sup>1,2,3</sup>



## Untreated, CMV Invades Multiple Vital Organs



## And Negatively Alters the Immune System

Leading to:

- Graft rejection (SOT)
- Graft-versus-Host Disease (GvHD)
- Immunosuppression
- Fungal/bacterial co-infections

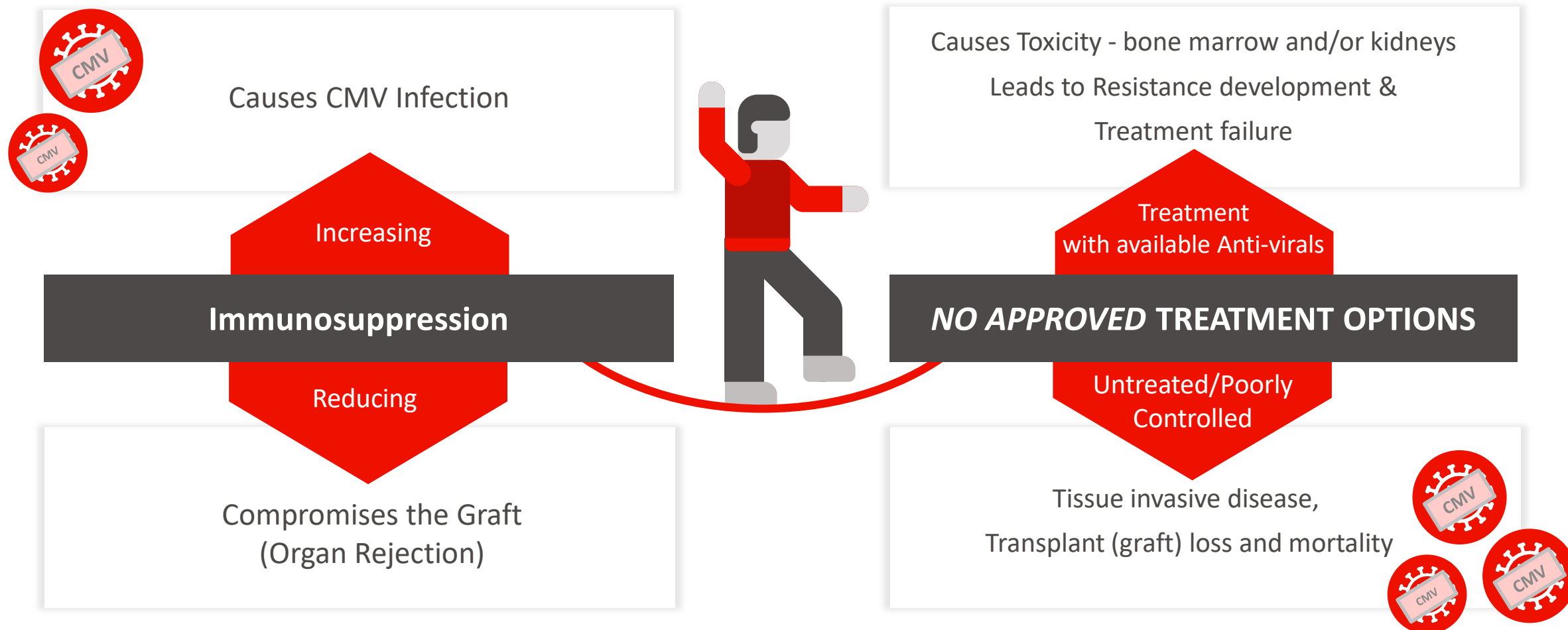
SOT = Solid Organ Transplant

1. Stern M, Hirsch H, Cusini A et al. Cytomegalovirus serology and replication remain associated with solid organ graft rejection and graft loss in the era of prophylactic treatment. *Transplantation*. 2014 Nov 15;98(9):1013-8

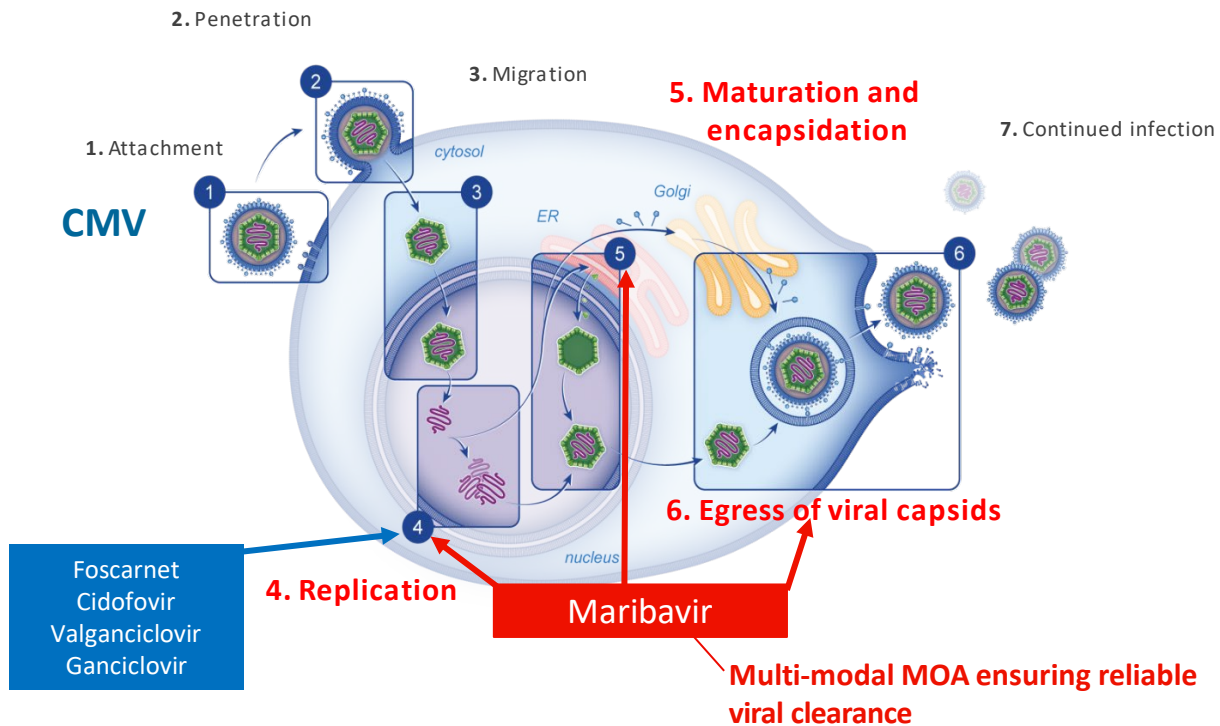
2. MR Jorgenson, JL Descourouez, B Cardinale et al. Risk of opportunistic infection in kidney transplant recipients with cytomegalovirus infection and associated outcomes. *Transpl Infect Dis*. 2019 Jun;21(3):e13080

3. C Robin, F Hémerly, C Dindorf et al. Economic burden of preemptive treatment of CMV infection after allogeneic stem cell transplantation: a retrospective study of 208 consecutive patients. *BMC Infect Dis* 17, 747 (2017)

# A CLEAR UNMET NEED EXISTS FOR AN ANTI-CMV AGENT WITH *STRONG EFFICACY WITHOUT COMPROMISE*



# MARIBAVIR HAS THE POTENTIAL TO REDEFINE SUCCESS IN POST-TRANSPLANT CMV DUE TO ITS NOVEL MULTI-MODAL MECHANISM OF ACTION



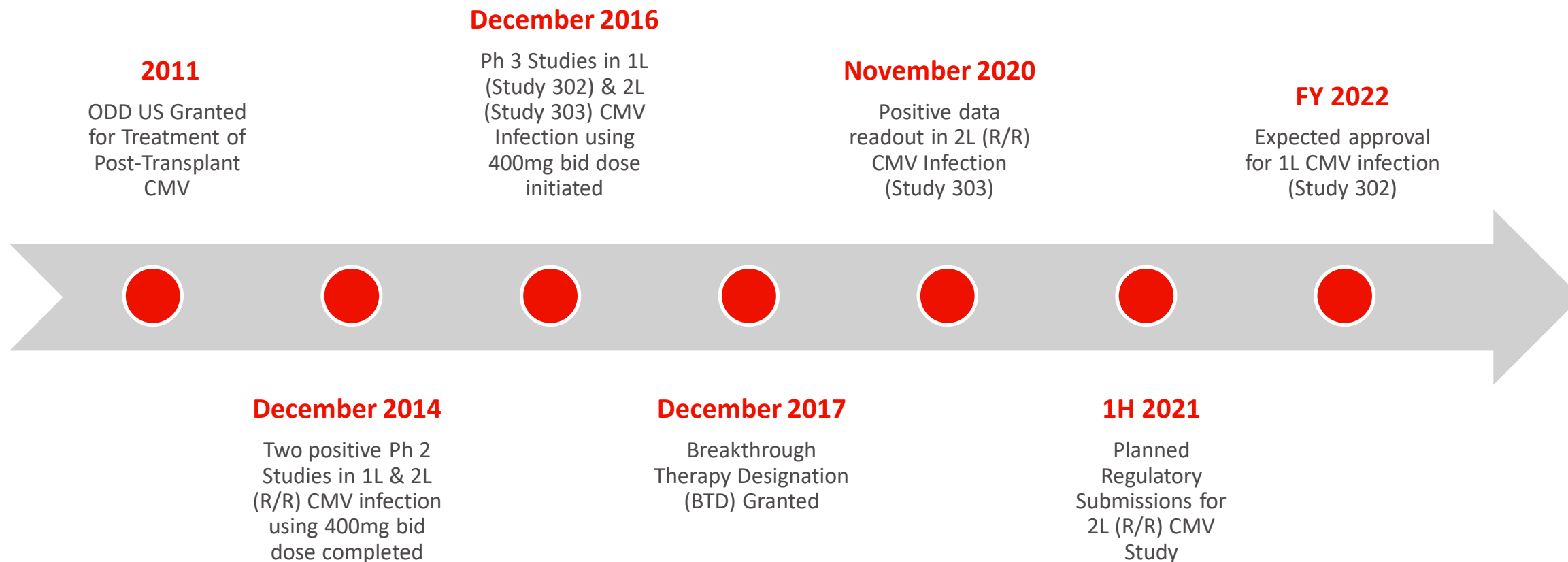
## Maribavir:

**Works at 3 different** points (4, 5 & 6) in the viral lifecycle: viral DNA replication, maturation & encapsidation

**Only agent that targets pUL97** all other agents inhibit only viral replication (#4) at pUL54

**Novel MOA** permits efficacy against drug resistant CMV

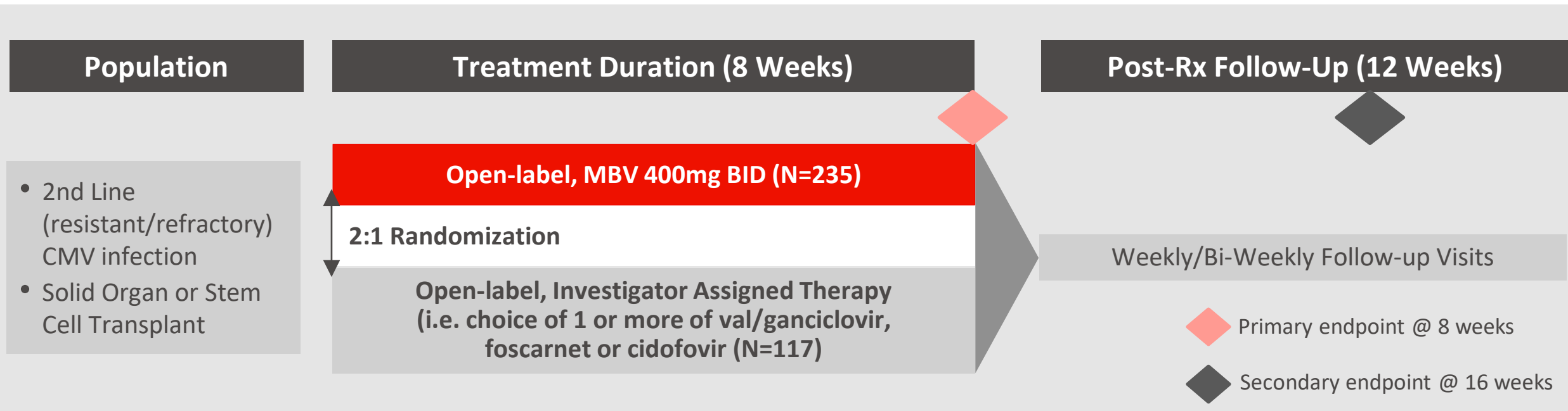
# MARIBAVIR, AN ORAL SAFE ANTIVIRAL EXTENSIVELY STUDIED IN MORE THAN 1500 PATIENTS TO DATE



**ODD= Orphan Drug Designation, provides up to 7.5\* and 12\* years of data exclusivity in US & EU respectively**



# MARIBAVIR MET ITS PRIMARY & SECONDARY ENDPOINTS IN THE PHASE 3 RESISTANT/REFRACTORY CMV INFECTION STUDY (Solstice Trial)



## Primary Endpoint (End of Therapy)

Confirmed clearance of plasma CMV DNA (CMV viremia clearance) at the end of Study Week 8

## Key Secondary Endpoint (Off-Therapy)

### Meet Primary endpoint PLUS

Achieve symptom resolution or improvement, in patients with symptomatic CMV at baseline OR maintain asymptomatic state through Week 16

# GLOBAL TRIAL, REPRESENTATIVE OF RESISTANT/REFRACTORY POST-TRANSPLANT CMV PATIENT POPULATION



## Large Global Trial

- >140 sites, 12 countries, 3 continents
- N = 352 transplant recipients

## Broad Transplant Population

Included adequate numbers of both solid organ and hematopoietic stem cell transplant recipients

## Resistant & Non-Resistant CMV Patients

Over 50% had CMV resistant to conventional agents at study entry

## Well Balanced Treatment Arms

Treatment arms balanced by gender, age groups & various high-risk factors

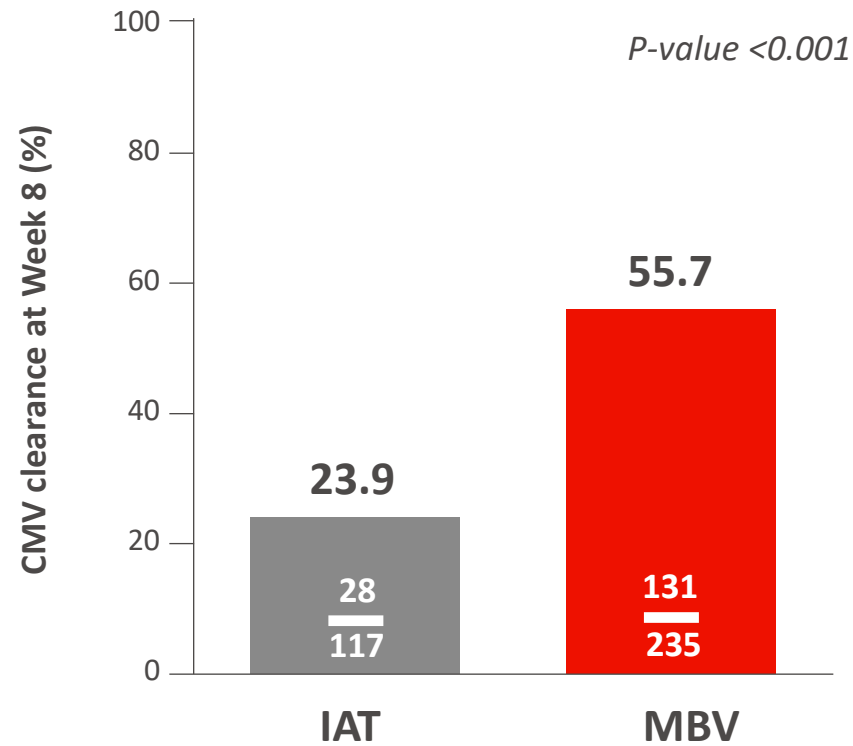
## Maribavir better tolerated

>2x more MBV patients completed 8 weeks of treatment vs. conventional antivirals

# PRIMARY ENDPOINT: MARIBAVIR SHOWED *CLINICALLY MEANINGFUL*, SUPERIOR VIREMIA CLEARANCE VS. CONVENTIONAL THERAPIES



**>2x more efficacy vs comparator**  
**Treatment Difference = 32.8%**



## Strong Efficacy Across Subgroups of 1<sup>o</sup> Endpoint

**>2x more efficacy** across both Solid organ and Stem Cell Transplants

- 30.5% and 36.1% adjusted treatment difference in CMV clearance respectively

**>3x more efficacy** in patients with resistance

- 44.1% adjusted treatment difference in CMV clearance

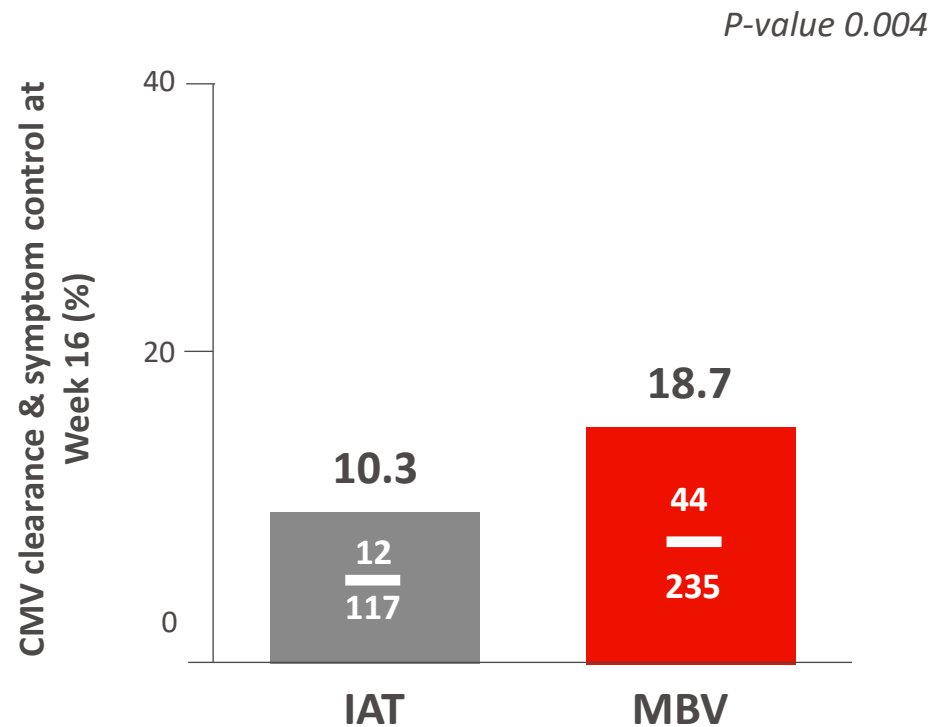
**>3.8x more efficacy** in patients with symptomatic CMV

- 30.6% adjusted treatment difference in CMV clearance

## SECONDARY ENDPOINT: MARIBAVIR MAINTAINED SUPERIOR VIREMIA CLEARANCE & SYMPTOM CONTROL THROUGH WEEK 16 (8 WEEKS OFF TREATMENT)



Treatment Difference = 9.5%



**Maribavir superior in clearing CMV viremia & Maintaining Symptom Control through Week 16**

**MBV demonstrated benefit over IAT in CMV viremia clearance & symptom control**

- Off-treatment was maintained through Week 16
- 9.5% adjusted treatment difference in CMV clearance & symptom control
- Results provide *internal validation* of the primary endpoint findings

**Subgroup analyses of Key 2<sup>o</sup> endpoint were directionally similar**

# KEY SAFETY FINDINGS

*Maribavir was safe & well tolerated without the serious treatment limiting toxicities of existing conventional anti-viral therapies*



SAFETY - TOLERABILITY		
Key Treatment-related Adverse Events, %		
Category	IAT (N=116)	MBV (N=234)
Neutropenia	(V)GCV, n=56 25.0	1.7
Acute kidney injury	FOS, n=47 19.1	1.7
Increased immunosuppressant drug levels	0	6.0
Taste disturbance	1.7	44.0

“Neutropenia in ganciclovir recipients after marrow transplantation is an independent risk factor for mortality”<sup>1</sup>

“Acute kidney injury and long-term renal dysfunction are common problems following bone marrow transplantation (BMT) and highly related to mortality”<sup>2</sup>



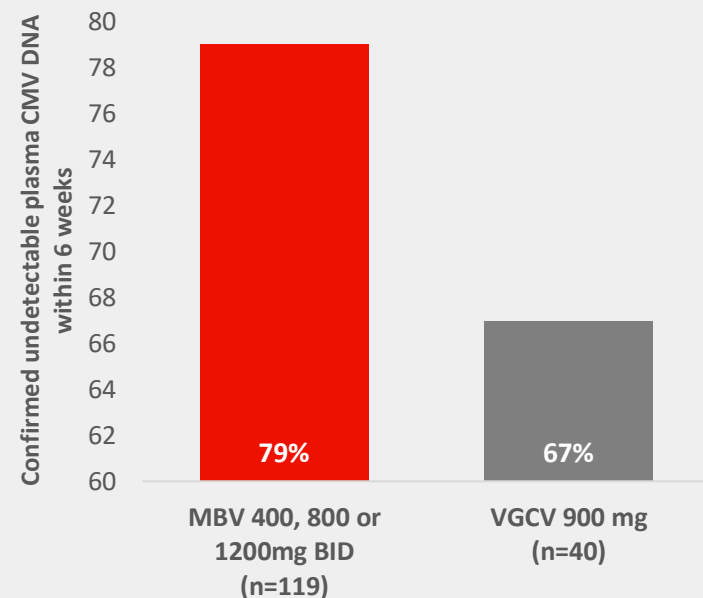


# MARIBAVIR HAS A GROWING BODY OF EVIDENCE IN TREATMENT OF FIRST-LINE POST-TRANSPLANT CMV INFECTION



## Positive Phase 2 Study In Treatment of 1<sup>st</sup> Line Post-Transplant CMV Infection in SOT & HSCT Recipients

### MBV compared favorably to VGCV in CMV viremia clearance



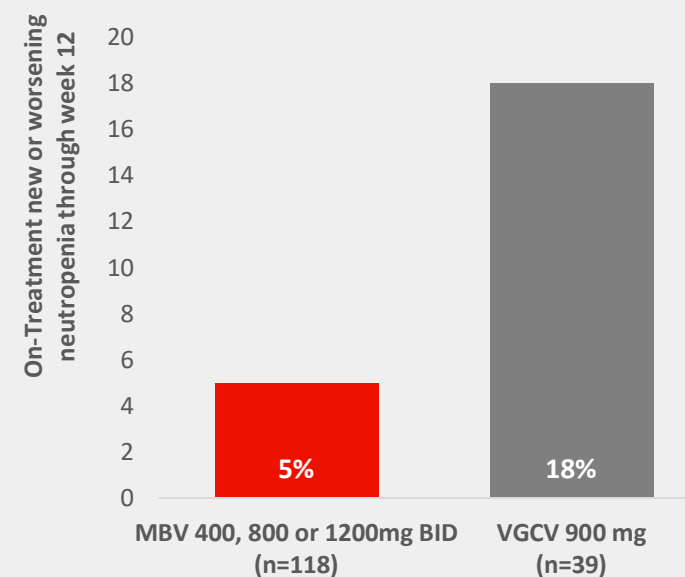
The NEW ENGLAND JOURNAL of MEDICINE

ORIGINAL ARTICLE

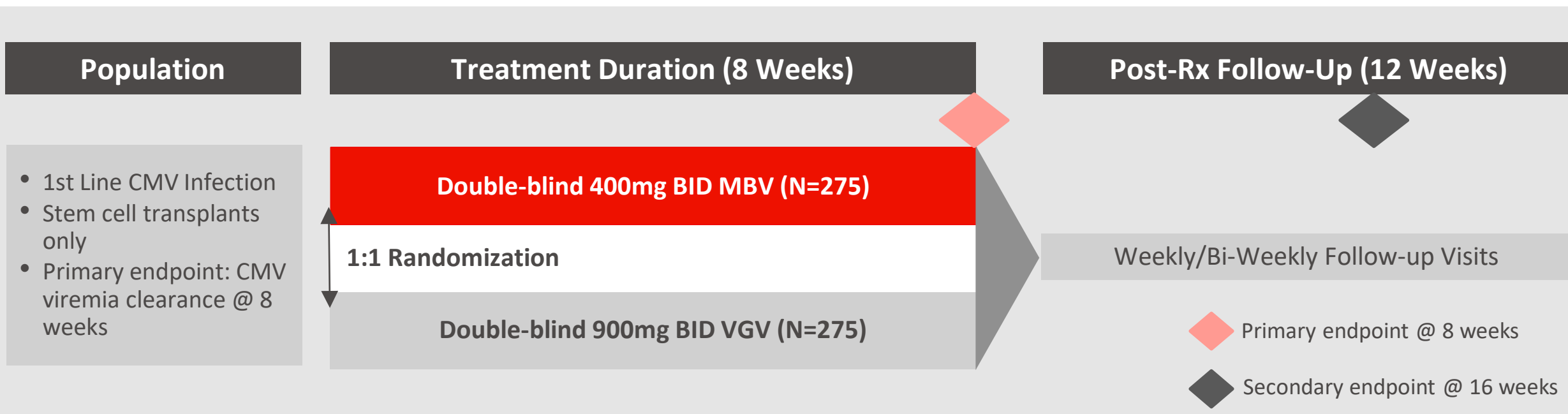
### Maribavir for Preemptive Treatment of Cytomegalovirus Reactivation

Johan Maertens, M.D., Catherine Cordonnier, M.D., Peter Jaksch, M.D., Xavier Poiré, M.D., Marc Uknis, M.D., Jingyang Wu, M.S., Anna Wijatyk, M.D., Faouzi Saliba, M.D., Oliver Witzke, M.D., and Stephen Villano, M.D.

### Neutropenia was lower with MBV vs VGCV



# ONGOING PHASE 3 TRIAL IS INVESTIGATING MARIBAVIR IN THE FIRST-LINE POST-TRANSPLANT CMV INFECTION SETTING IN HSCT RECIPIENTS



Potential Approval in FY2022

# SUMMARY



**1** Transplants are **extremely precious** life-saving treatments

**2** CMV infections **threatens survival of transplant** with **devastating consequences** for **the patient** and high cost for society

**3** Currently available antivirals for treatment of CMV **are toxic, develop resistance** leading to **treatment failure** and have a **high treatment burden**. Physicians managing CMV are forced to make **difficult and risky tradeoffs**

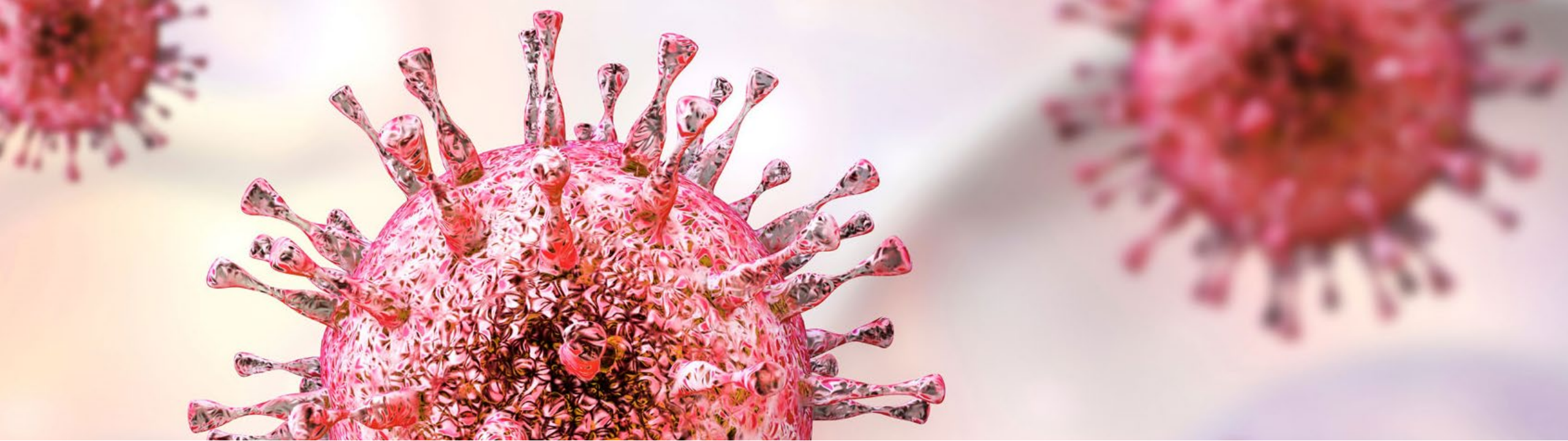
**4** Maribavir is an **exciting** new oral anti-CMV agent with a **novel multimodal MOA**, an **improved safety profile** and **strong clinical data** across a broad spectrum of patients with Post-Transplant CMV Infection

---

**Maribavir has the potential to be a game changer in the management of post-transplant CMV**

---


**NEXT STEPS:** Worldwide regulatory submissions on track, US & EU first, with plans for Japan, China & ROW



# Maribavir – Market Opportunity





A woman with blonde hair, wearing a black puffer jacket, stands in a shallow forest stream. She has her arms raised high in the air, palms facing up, and is smiling. The background is a lush green forest with mossy rocks and trees. The scene is bright and natural.

# ORGAN TRANSPLANT RECIPIENTS **CELEBRATE** **A UNIQUE SECOND CHANCE AT LIFE**

“

*“This is me on my one year lungiversary. Happy Breath Day. Here I am in the wilderness, enjoying life. I think a lot about how to honor my donor. It’s just about giving back, be happy in my career, caring for my friends and family. Simply being a good person”*

*Jane married & mother of two*



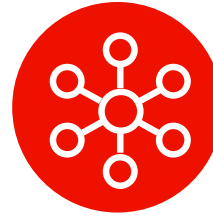
# CMV IS THE MOST CHALLENGING INFECTION POST-TRANSPLANT - AND AFFECTS TENS OF THOUSANDS OF PATIENTS WORLDWIDE



**~190K Globally<sup>1</sup>**  
**~60K USA<sup>2</sup>**  
(HSCT & SOT transplants)

**2.0-  
6.2x**

*Higher risk of  
transplant/graft  
failure<sup>4</sup>*



**~ 1/4**  
of transplant patients  
experience  
CMV infections<sup>3</sup>

**2.6x**

*Higher  
Mortality<sup>5</sup>*



leaves patients  
**vulnerable**  
**to potentially**  
**deadly infections**

**20-  
30%**

*Direct transplant  
cost increase<sup>6</sup>*

# NOT ONLY DOES CMV INFECTIONS PLACE A HIGH VALUE PROCEDURE AT RISK CMV INFECTIONS ALSO RISK WASTING ORGANS THAT CANNOT BE “RE-ORDERED”



## Costly Procedure

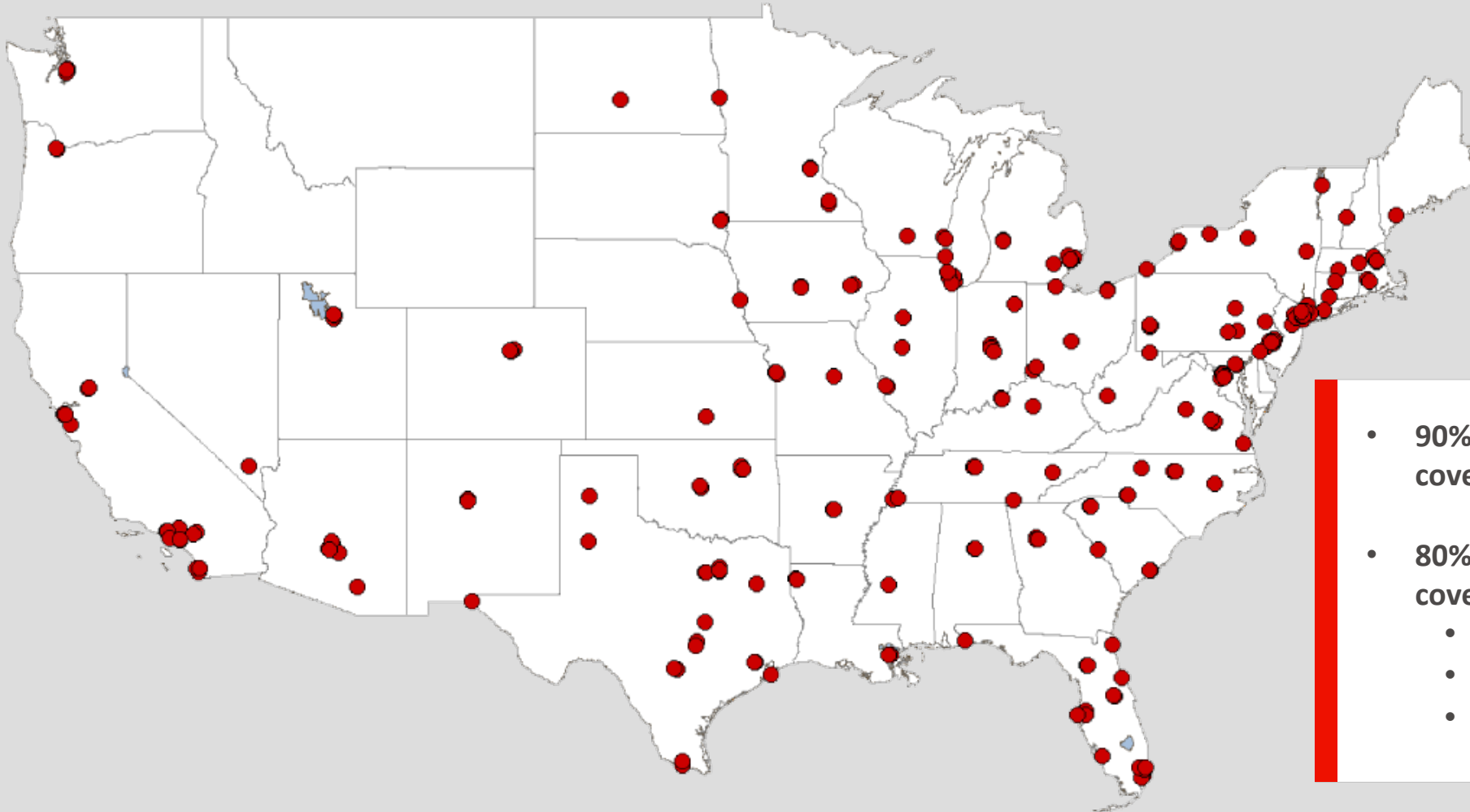
Cost of Kidney Transplant	<b>\$443K<sup>1</sup></b>
Cost of Liver Transplant	<b>\$878K<sup>1</sup></b>
Cost of Allogenic HSCT	<b>\$1.1m<sup>1</sup></b>
Est. annual cost of a transplant patient with CMV infection.	<b>\$750-900K<sup>2</sup></b>



## Short Supply

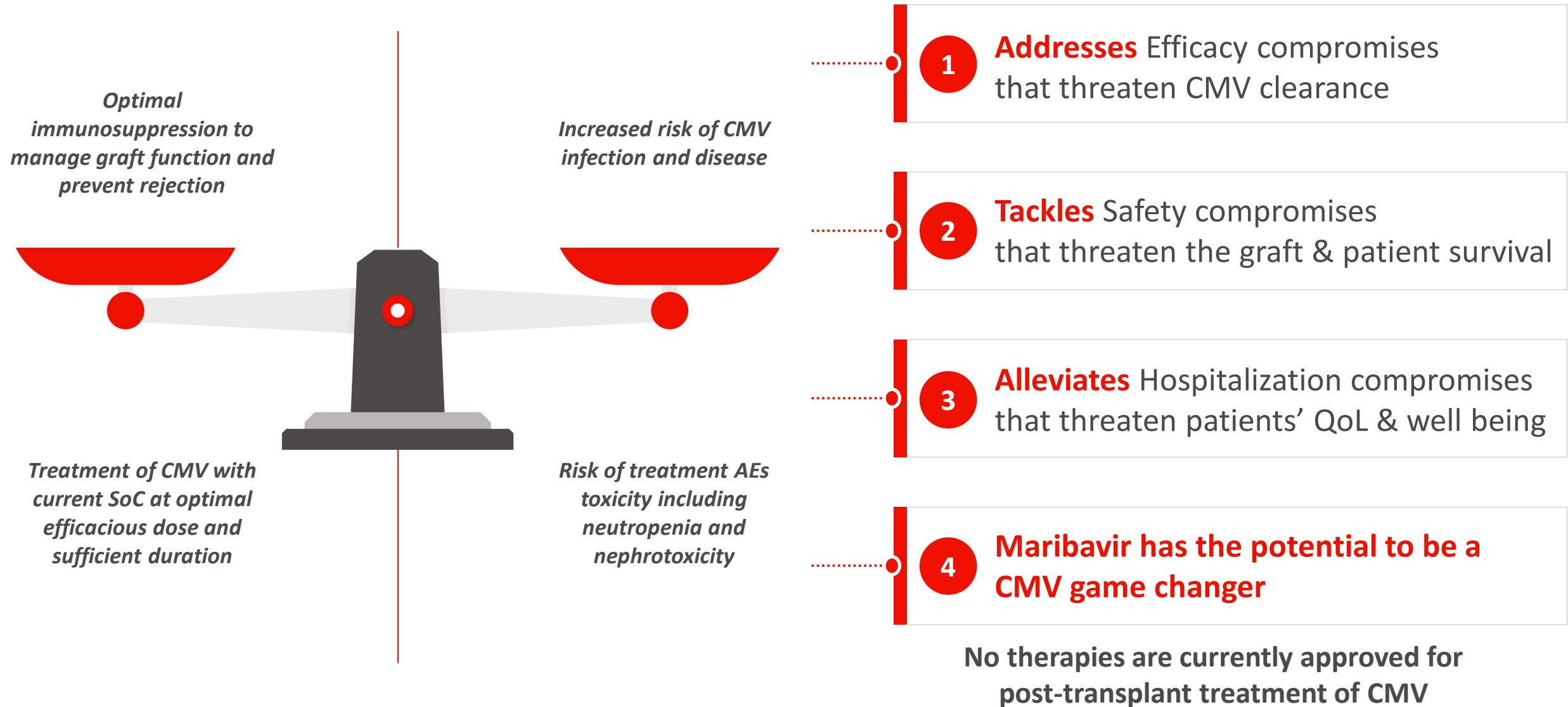
Number of patients on the transplant waiting list	<b>114,000<sup>3</sup></b>
Number of people dying every day from the lack of available organs for transplant.	<b>20<sup>3</sup></b>

# BOTH ORGAN AND HCST TRANSPLANT PROCEDURES ARE HIGHLY SOPHISTICATED AND TAKES PLACE IN FEW HIGHLY SPECIALIZED CENTERS



- 90% of allogenic HSCT (adult only) covered at ~80 centers<sup>1</sup>
- 80% of specific organ transplants covered at a combined ~125 centers<sup>1</sup>
  - Kidney 101 centers
  - Heart 72 centers
  - Lung 32 centers

# THE CURRENT WORLD OF TREATING CMV INFECTIONS IS FULL OF COMPROMISES



# MARIBAVIR – A POTENTIAL CMV GAME CHANGER



1

**CMV is the most common infection post-transplant**

- 190K transplants/year WW<sup>1</sup>
- 25% CMV infections<sup>2</sup>
- No currently approved treatment for CMV

2

**Current options are sub optimal & require compromises**

- Compromises need to be made between patient health, graft-survival and CMV clearance

3

**Maribavir has the potential to be a game changer in post-transplant CMV**

- Superior efficacy (RR) 55.7% vs 23.9% for CMV clearance
- Favorable tolerability and safety profile

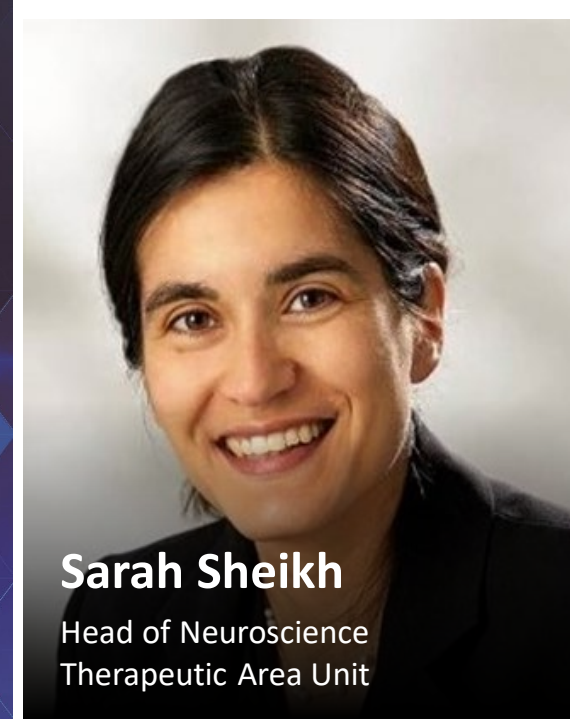
4

**Takeda has the ability to capture the full potential**

- Submission to FDA is on track 1H 2021
- Submission to EMA on track for 1H 2021
- Detailed in-market preparations underway

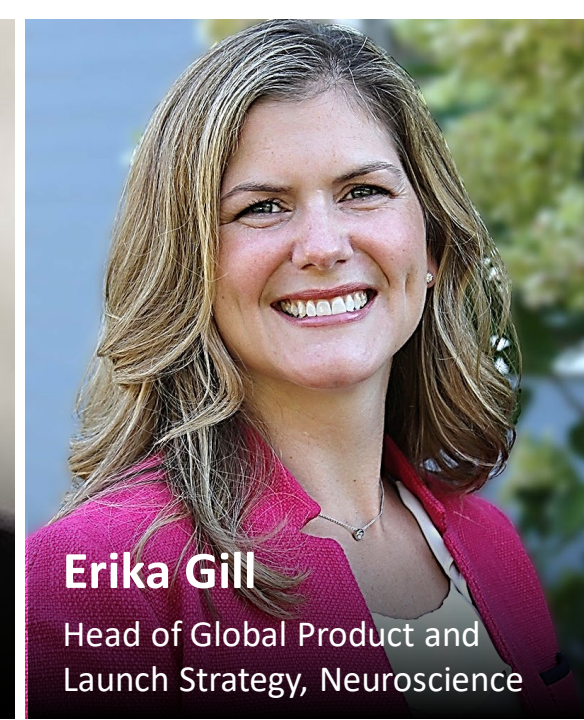
TIME (ET)	TIME (JT)	AGENDA
08:00 – 08:05	21:00 – 21:05	<b>Introduction</b> <i>Christophe Weber, President &amp; CEO Takeda</i>
08:05 – 08:10	21:05 – 21:10	<b>Delivering an Innovative Pipeline to Our Patients: <i>Spotlight on Select Wave 1 Programs</i></b> <i>Andy Plump, President Research &amp; Development</i>
08:10 – 08:35	21:10 – 21:35	<b>Maribavir</b> <i>Obi Umeh, Global Program Leader Maribavir, Rare Genetic and Hematology</i> <i>Claus Jepsen, Head of Global Product and Launch Strategy, Rare Genetic and Hematology</i>
08:35 – 08:40	21:35 – 21:40	<b>Break</b>
08:40 – 09:35	21:40 – 22:35	<b>Neuroscience Strategy, Soticlestat &amp; Orexin</b> <i>Sarah Sheikh, Head of Neuroscience Therapeutic Area Unit</i> <i>Elena Koundourakis, Head of Orexin Franchise Development, Neuroscience TA</i> <i>Erika Gill, Head of Global Product and Launch Strategy, Neuroscience</i>
09:35 – 09:40	22:35 – 22:40	<b>Delivering an Innovative Pipeline to Our Patients: <i>Spotlight on Select Wave 1 Programs</i></b> <i>Uthra Sundaram, EVP, Global Product and Launch Strategy</i>
09:40 – 10:30	22:40 – 23:30	<b>Panel Q&amp;A Session</b>





**Sarah Sheikh**

Head of Neuroscience  
Therapeutic Area Unit



**Erika Gill**

Head of Global Product and  
Launch Strategy, Neuroscience

## **Soticlestat (TAK-935) Deep Dive:** *Novel MoA for Treatment of Dravet Syndrome and Lennox-Gastaut Syndrome*



# THE 2020s AS THE DECADE OF NEUROLOGY

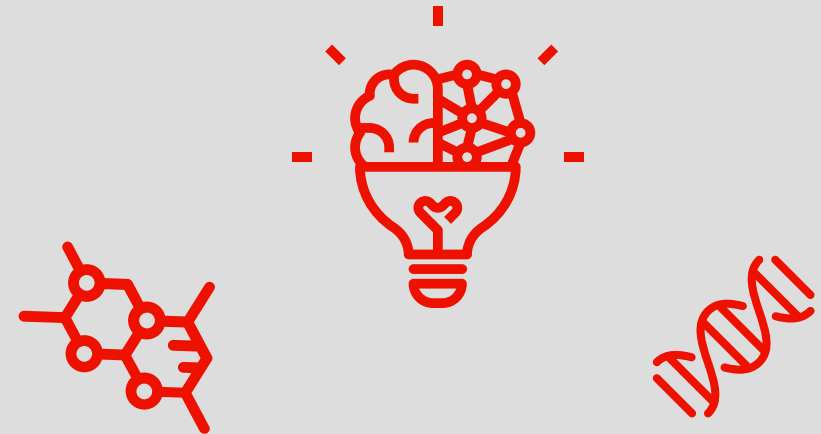


Increasing ability to address  
devastating neurological diseases



*Patient with SMA type 1*

Innovation landscape



## ***Wave 1 (thru FY2024)***

First launches of potentially transformative therapies in rare Neurology

**Soticlestat (DS and LGS)**

*Potential approval in FY23*

**Orexin (Narcolepsy Type 1)**

*Potential approval in FY24*

## ***Wave 2 (FY2025+)***

Capitalizing on the next wave of innovation

Other sleep disorders

Huntington's Disease / Ataxia

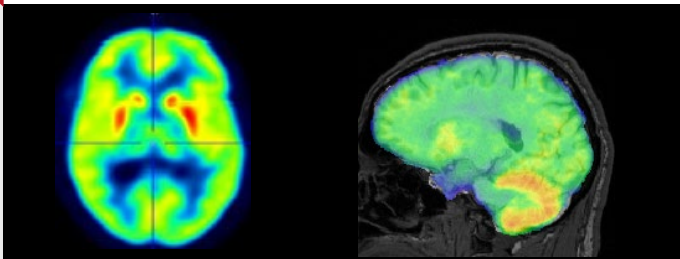
Neuromuscular Diseases

Neurodegeneration

# KEY INFLECTIONS SET OUR FUTURE IN NEUROSCIENCE



## Science & Innovation



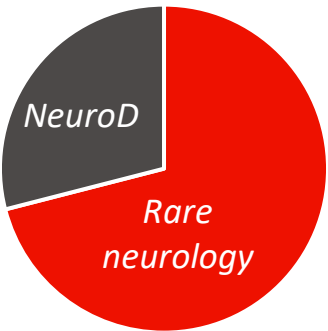
## Focus on Rare Neurology

Evaluate Vantage June 17, 2020

Neurocrine picks Takeda's brain



Portfolio: Programs per Disease Cluster



## Execution of Wave 1 programs

BIOPHARMADIVE

Takeda takes full control of drug for rare epilepsies

*Soticlestat*





# KEY TAKEAWAYS FOR SOTICLESTAT IN DRAVET SYNDROME AND LENNOX-GASTAUT SYNDROME



1

## Potential first-in-class therapy

- Novel mechanism of action that may reduce seizure susceptibility and improve seizure control

2

## Promising option for patients and caregivers

- Demonstrated efficacy in double-blind, placebo-controlled, POC study (ELEKTRA)<sup>1</sup>
- Promising emerging safety and tolerability profile
- Complementary approach to other AEDs with different mechanisms

3

## Takeda leveraging capabilities to develop & commercialize globally<sup>2</sup>

- Global capabilities and local footprint will enable worldwide development program
- Regulatory approval in US, Europe, Japan, China, and other global markets expected to start in FY2023

# DRAVET SYNDROME

Rare Genetic Epilepsy Associated with Developmental Delay

## Patient population

- ~10K patients diagnosed in the US<sup>1,2</sup>
- Homogeneous population with SCN1A mutation found in ~85% of patients<sup>1</sup>

## Seizure type

- Predominant seizure type convulsive<sup>3</sup>

## Disease burden

- Seizures leading to developmental impairment<sup>3</sup>
- ~1 in 5 die before adulthood, with 73% due to sudden unexpected death in epilepsy before 11 years of age<sup>4</sup>



“ Our treatment goals  
continue to evolve as  
seizures persist ”

Pediatric neurologist



# LENNOX-GASTAUT SYNDROME

Rare Heterogeneous Epilepsy Associated with Intellectual Disability

## Patient population

- ~30-50K patients diagnosed in the US<sup>1,2</sup>
- Heterogeneous patient population<sup>3</sup>

## Seizure type

- Associated with multiple seizure types including drop seizures<sup>3</sup>

## Disease burden

- ~60% of patients unable to perform activities of daily living independently<sup>3</sup>
- Mortality 14-fold higher than in general population<sup>4</sup>



“ As parents, we’re  
constantly in crisis  
mode ”

Parent of LGS patient

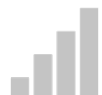
# CURRENT TREATMENTS LEAVE SUBSTANTIAL UNMET NEED



## DS and LGS Treatment Challenges



Persistent seizures in ~80% of patients<sup>1-3</sup>



Additive drug side effects



Drug-drug interactions



Safety concerns / monitoring

## DS and LGS Treatment Needs

Efficacy on top of current standard of care

Treatments with fewer side effects

Less complicated to prescribe, given high poly-pharmacy rates

Low-burden therapies for physicians, caregivers, and patients

Unmet needs highlight the importance of redefining treatment goals beyond seizure control

<sup>1</sup>Samanta D. Neuropediatrics. 2020 Apr;51(2):135-145.,

<sup>2</sup>Adam Strzelczyk. CNS Drugs (2021) 35:61–83,

<sup>3</sup>Takeda 2020 Global HCP market research

# SOTICLESTAT WITH POTENTIAL FIRST-IN-CLASS MOA

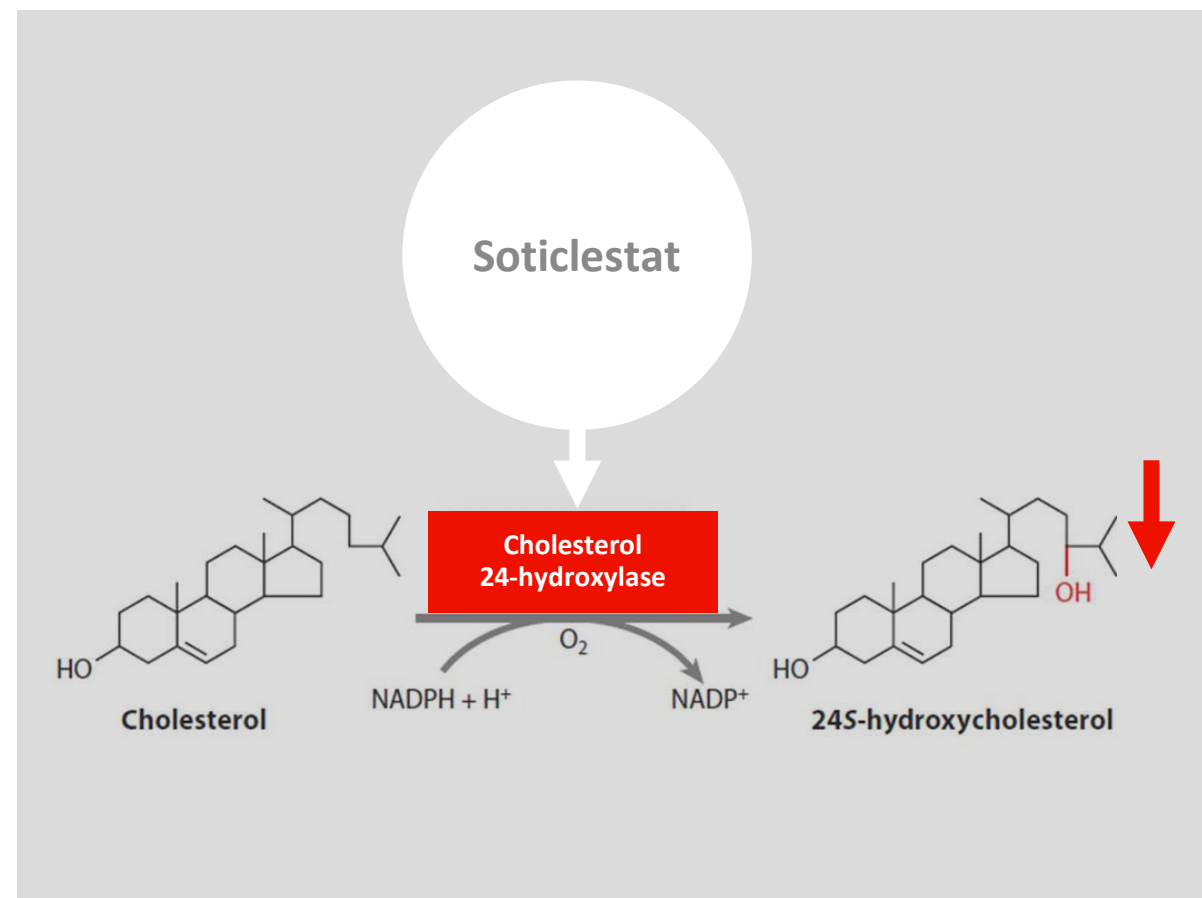


Soticlestat inhibits cholesterol 24-hydroxylase (CH24H) enzyme<sup>1,2</sup>

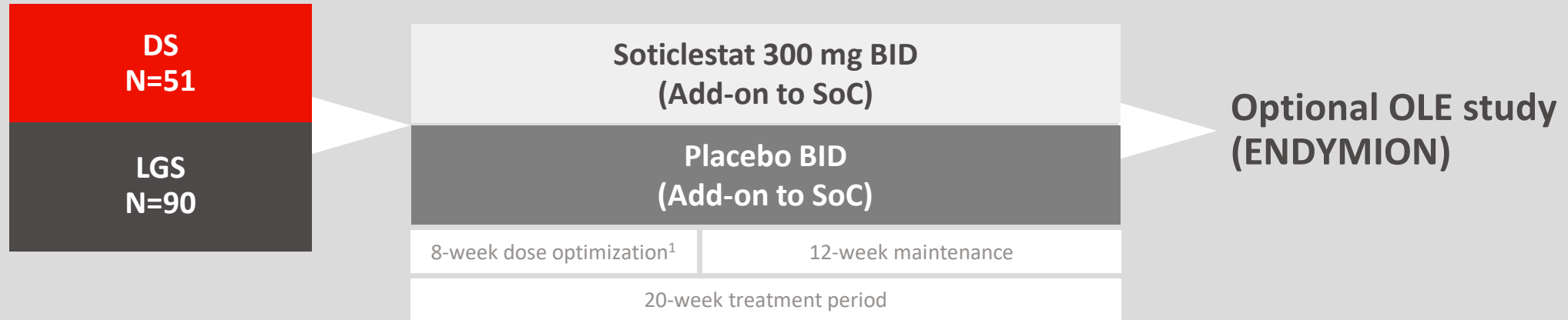
Dose-dependent reduction in 24HC levels<sup>1,2</sup>

Reduced glutamatergic signaling & reduced inflammation<sup>1,2</sup>

Potential to reduce seizure susceptibility and improve seizure control<sup>1</sup>



# ELEKTRA: PHASE 2 RANDOMIZED PBO-CONTROLLED STUDY OF SOTICLESTAT IN DS & LGS – ADJUNCTIVE TO SOC



## Key Inclusion Criteria

- Aged  $\geq 2$  and  $\leq 17$  years
- Currently taking 1–4 AEDs
- $\geq 3$  convulsive (DS);  $\geq 4$  Drop (LGS) seizures during 28-day Baseline

## Endpoints: % change from baseline in

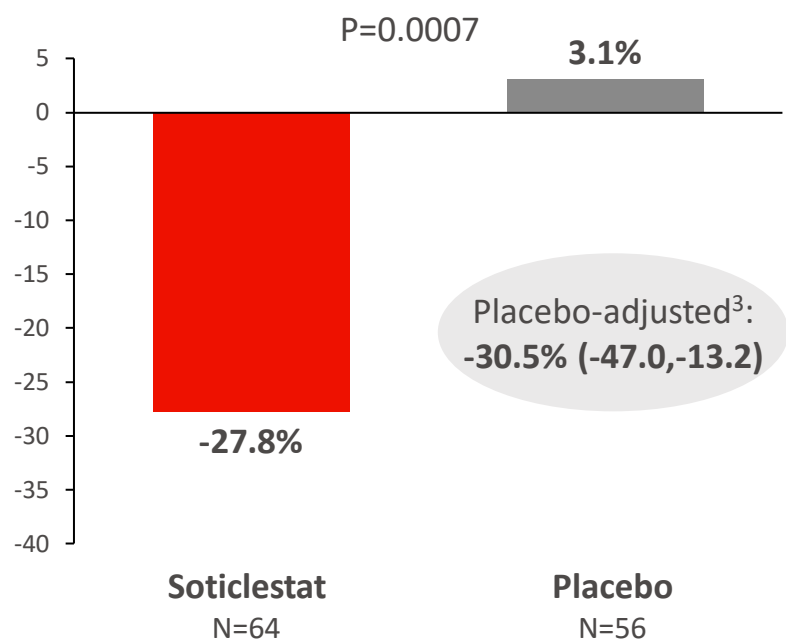
- Primary:
  - Seizure frequency for combined DS & LGS patients (maintenance period)
- Key secondaries:
  - Seizure frequency for combined DS & LGS patients (full treatment period)
  - Convulsive seizure frequency in DS patients (full treatment period)
  - Drop seizure frequency in LGS patients (full treatment period)

# SOTICLESTAT MET PRIMARY ENDPOINT IN THE ELEKTRA STUDY<sup>1</sup>



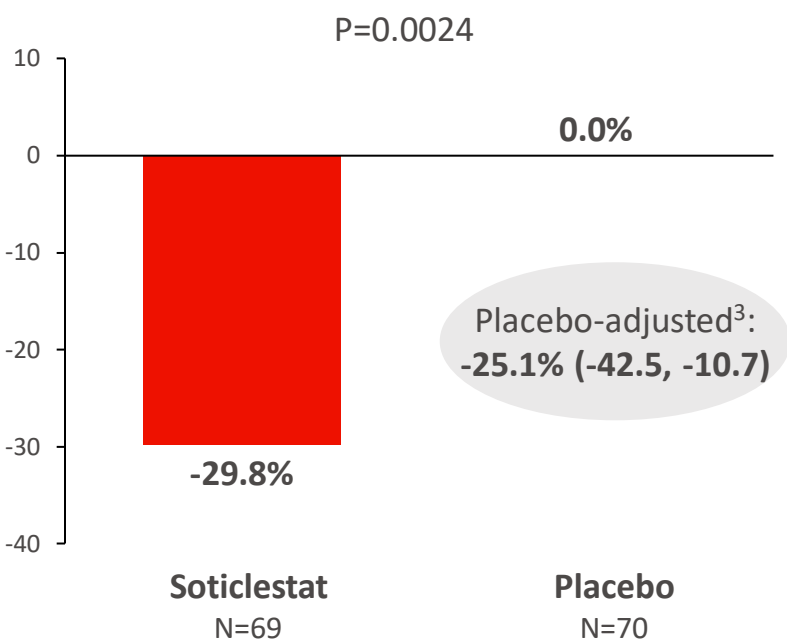
## 12-Week Maintenance Period (Primary) – Efficacy Set

Median change from Baseline in Seizure Frequency<sup>2</sup> (Convulsive and Drop)



## 20-Week Full Treatment Period – mITT

Median change from Baseline in Seizure Frequency<sup>2</sup> (Convulsive and Drop)



Combined DS & LGS populations achieved statistically significant placebo-adjusted seizure reductions

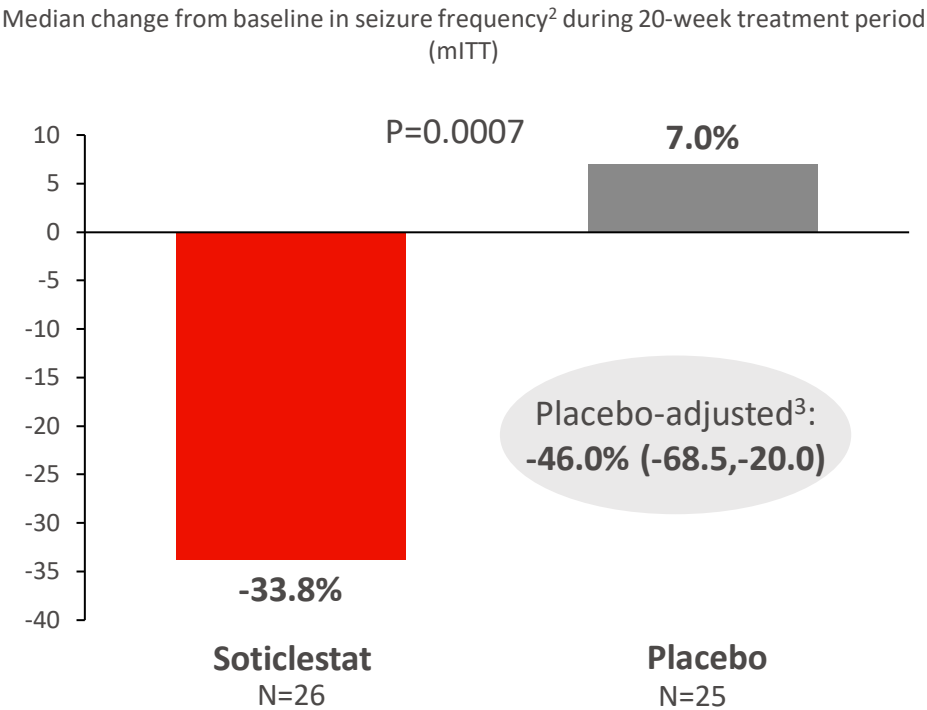
- -30.5% over 12-week maintenance period
- -25.1% over 20-week full treatment period

<sup>1</sup>Hahn et al. AES 2020; <sup>2</sup>Seizure frequency per 28 days; <sup>3</sup>Asymptotic 95% confidence interval and Hodges-Lehmann estimation of the median of differences in % change between the two arms from un-adjusted rank statistics. Modified intent-to-treat (mITT) = All randomized subjects who received at least ≥ 1 dose of study drug and were assessed for ≥1 day during treatment. The efficacy analysis set (ES) = All mITT subjects whose efficacy assessments were compliant with PA2 (8 weeks of dose optimization before entry into 12-weeks of maintenance).

# ELEKTRA<sup>1</sup> - STATISTICALLY SIGNIFICANT SEIZURE REDUCTION IN DRAVET SYNDROME COHORT



## Dravet Syndrome (Convulsive Seizures)



## Dravet Syndrome

- Statistically significant placebo-adjusted median seizure reduction of 46%
- DS cohort was not powered for efficacy

Statistically significant efficacy results in DS supportive of moving into Phase 3

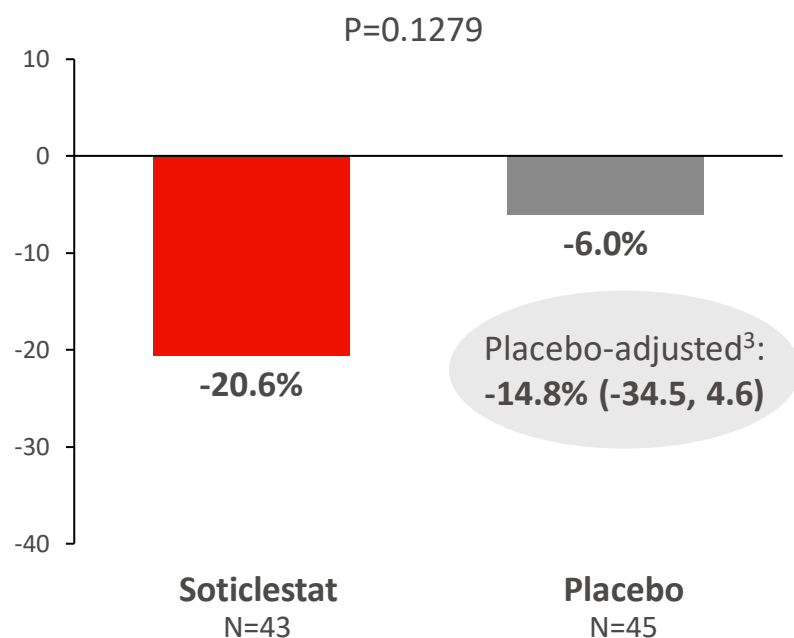


# ELEKTRA<sup>1</sup> – NUMERICAL SEIZURE REDUCTION IN LGS COHORT



## Lennox-Gastaut Syndrome (Drop Seizures)

Median change from baseline in seizure frequency<sup>2</sup> during 20-week treatment period (mITT)



## Lennox-Gastaut Syndrome

- Placebo-adjusted median seizure reduction of 14.8% did not reach statistical significance
- LGS cohort was not powered for efficacy
- Broad range of drop seizure frequency at baseline of 4 to >5,000 drop seizures/28 days
- Sensitivity analysis supportive of more stringent, countable drop seizure definition

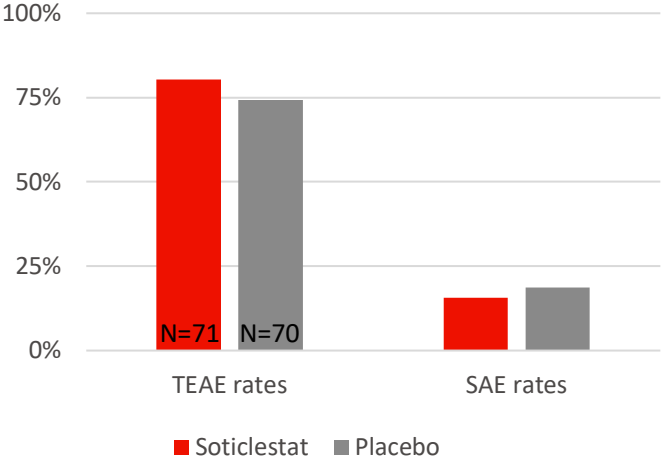
**Encouraging efficacy results in LGS support moving into Phase 3 with appropriate sample size and more stringent, countable drop seizure definition**

# PROMISING EMERGING SAFETY AND TOLERABILITY PROFILE SUPPORTIVE OF MOVING INTO PHASE 3 DEVELOPMENT



## ELEKTRA TEAEs

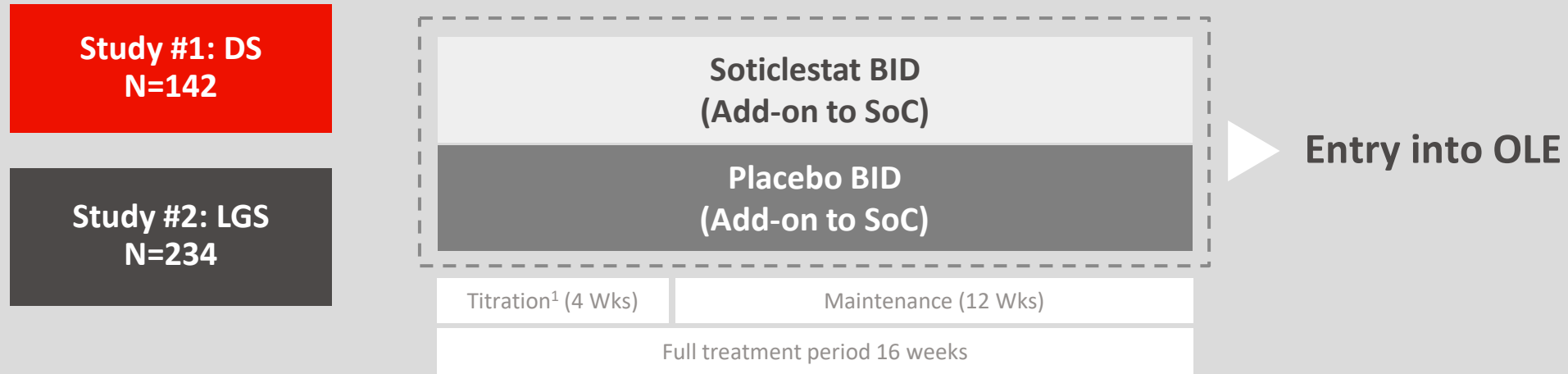
Overall AE Rates



TEAEs >5% in soticlestat & >3% difference from placebo	Soticlestat (N=71)	Placebo (N=70)
Pyrexia	11 (15.5%)	8 (11.4%)
Somnolence	6 (8.5%)	3 (4.3%)
Lethargy	5 (7%)	0 (0%)
Constipation	4 (5.6%)	0 (0%)

- Safety profile consistent with previous findings; no new safety findings
- TEAEs and SAEs similar in frequency across soticlestat vs. placebo
- Main TEAEs for soticlestat over placebo are lethargy/somnolence and constipation

# TWO GLOBAL PHASE 3 PBO-CONTROLLED STUDIES IN DS & LGS STARTING MID-2021



## Trial Design

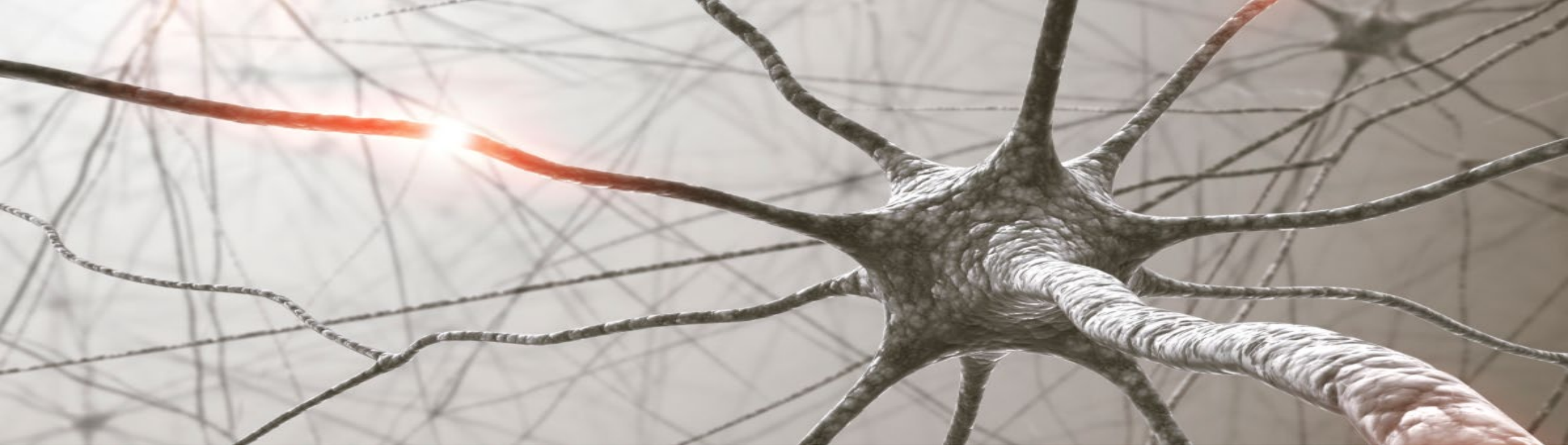
- Trial design based on feedback from FDA, EMA & PMDA
- Ages  $\geq 2$  years
- Adjunctive to AEDs
- Active seizures at baseline<sup>2</sup>

## Outcome Measures

- Primary:
  - Frequency change in convulsive seizures (DS study) during full treatment period
  - Frequency change in MMD seizures (LGS study) during full treatment period

## WHAT'S AHEAD:

Two pivotal studies in LGS and DS starting mid-2021 and possible regulatory filings in FY23



# Soticlestat – Market Opportunity



# SOTICLESTAT HAS THE POTENTIAL TO EXTEND TREATMENT GOALS BEYOND SEIZURE REDUCTION



## DS and LGS Treatment Challenges



Persistent seizures in ~80% of patients<sup>1-3</sup>



Additive drug side effects



Drug-drug interactions



Safety concerns / monitoring

## Potential Soticlestat Benefits Based on Data to Date

Novel MoA with demonstrated seizure reduction<sup>4</sup>



Low rates of adverse events<sup>4</sup>



Do not anticipate clinically relevant drug-drug interactions



Less potential for safety or monitoring requirements



# SOTICLESTAT HAS THE POTENTIAL TO HELP THE MAJORITY OF DS AND LGS PATIENTS



## Market Opportunity

~10K diagnosed DS Patients (US)<sup>1-2</sup> & ~30-50K diagnosed LGS Patients (US)<sup>3-4</sup>

Significant potential to improve diagnosis rates, esp. ex-US

~80% patients not controlled with current treatments, seeking new options<sup>5-7</sup>

Because of soticlestat's profile it has the potential to be used early line and for patients not well controlled on other AEDs

# TAKEDA ASPIRES TO RAISE DS AND LGS TREATMENT EXPECTATIONS FOR PATIENTS, CAREGIVERS, AND PHYSICIANS



## Soticlestat

*Potential First-In-Class Seizure Reduction Treatment*

*First approval anticipated FY2023*

**Re-define  
treatment goals**



**Prepare for  
global launch**



**Establish soticlestat as  
therapy of choice**



# KEY TAKEAWAYS FOR SOTICLESTAT IN DRAVET SYNDROME AND LENNOX-GASTAUT SYNDROME



1

## Potential first-in-class therapy

- Novel mechanism of action that may reduce seizure susceptibility and improve seizure control

2

## Promising option for patients and caregivers

- Demonstrated efficacy in double-blind, placebo-controlled, POC study (ELEKTRA)<sup>1</sup>
- Promising emerging safety and tolerability profile
- Complementary approach to other AEDs with different mechanisms

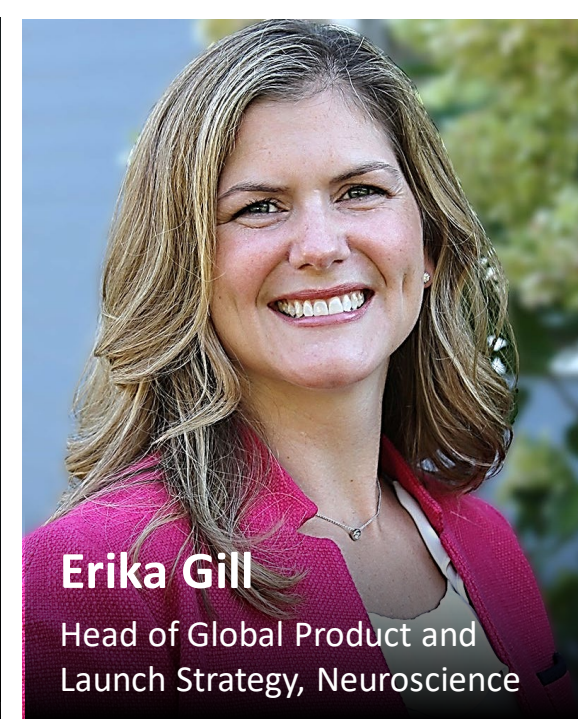
3

## Takeda leveraging capabilities to develop & commercialize globally<sup>2</sup>

- Global capabilities and local footprint will enable worldwide development program
- Regulatory approval in US, Europe, Japan, China, and other global markets expected to start in FY2023



**Elena Koundourakis**  
Head of Orexin Franchise  
Development, Neuroscience TA



**Erika Gill**  
Head of Global Product and  
Launch Strategy, Neuroscience

## Orexin Franchise Strategy Update

*First potential medicine to treat the underlying disease in patients with Narcolepsy Type 1*



# KEY TAKEAWAYS FOR OREXIN FRANCHISE



1

## On track for First Approval of an Oral Orexin Agonist in Narcolepsy Type 1 (NT1)

- **TAK-994:** Progressed to Ph2b (TAK-994-1501)
- Approval in FY2024 dependent upon clinical data

2

## Narcolepsy Type 2 (NT2) & Idiopathic Hypersomnia (IH) to follow

- **TAK-994:** Achieved ePOC in Sleep Deprived Healthy Volunteers (TAK 994-1503)
- NT2 cohort in TAK-994-1501

3

## Potential Additional Indications and Assets to be developed in parallel

- **TAK-925 IV:** 5 ePOC established across multiple disease settings
- **TAK-861:** Longer Oral Agonist enters clinic in FY2021

# NARCOLEPSY TYPE 1 (NT1), NARCOLEPSY TYPE 2 (NT2) AND IDIOPATHIC HYPERSOMNIA (IH) ARE ALL CENTRAL DISORDERS OF HYPERSOMNOLENCE WITH SIGNIFICANT UNMET NEED



- Orexin deficiency is the cause of NT1; unknown pathophysiology for NT2/IH
- Common challenge: misdiagnosis and undertreatment
- Different disorders with overlapping clinical features especially Excessive Daytime Sleepiness (EDS)

Excessive Daytime Sleepiness

Sleep Paralysis

Hallucinations

Cataplexy

Disrupted Nighttime Sleep

Sleep Inertia

NT1	NT2	IH
✓	✓	✓
✓	✓	sometimes
✓	✓	sometimes
✓	✗	✗
✓	occasionally	✗
occasionally	sometimes	✓

>50%

sometimes

20-50%

occasionally

<20%



# WHAT IS IT LIKE FOR PEOPLE TO LIVE WITH NT1?



Extreme  
**SLEEPINESS**



**FEAR** of  
cataplectic attacks



**DISRUPTION**  
of daily life



**MISUNDERSTOOD**  
by HCPs and family

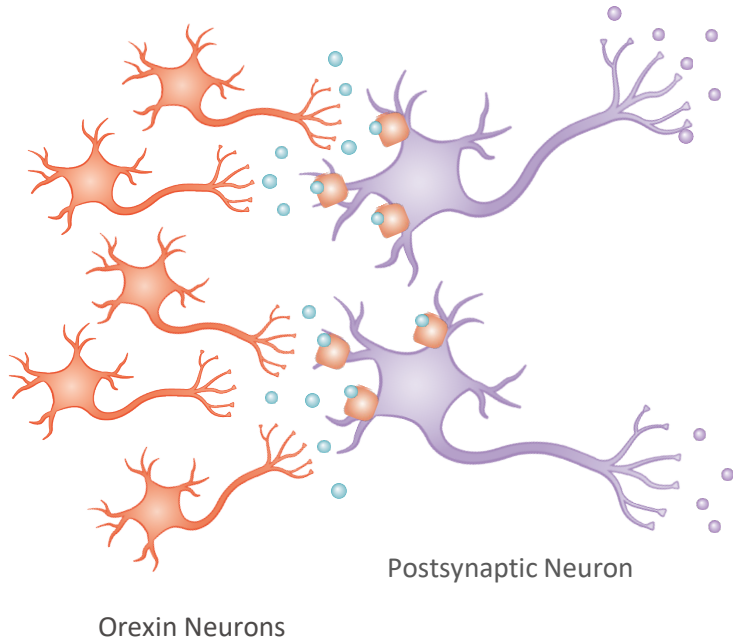
***“We take current meds to survive.  
We want new medications to help us live”***

*Narcolepsy Patient Advisor (Takeda Sponsored Patient Advisory Board)*

# NARCOLEPSY TYPE I IS CAUSED BY SEVERE LOSS OF OREXIN PRODUCING NEURONS IN THE BRAIN

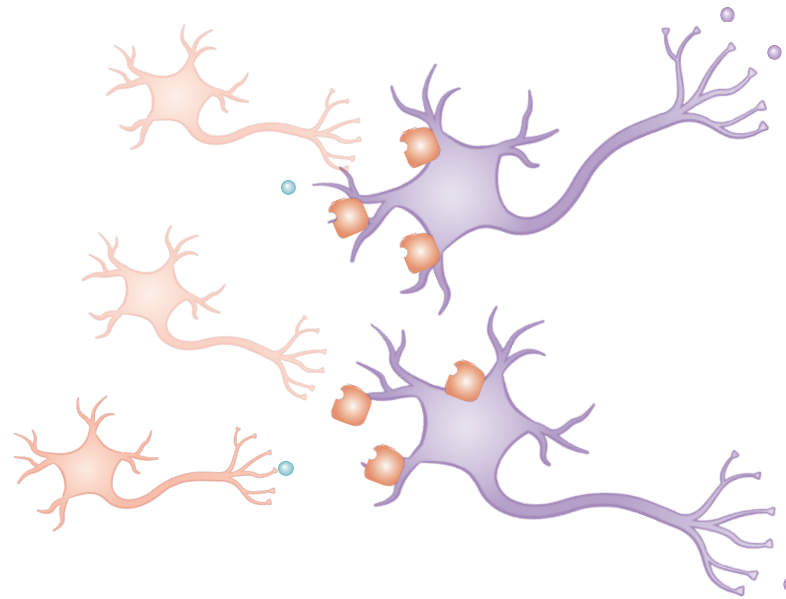


## Healthy Individual



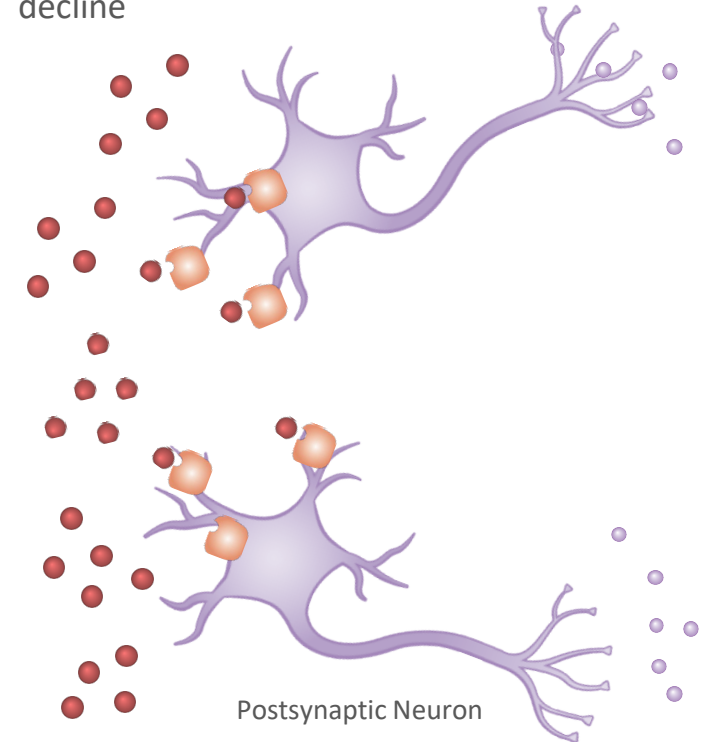
## Individual with Narcolepsy type 1

**Reduced availability of orexin** as orexin neurons are lost reducing downstream neurotransmitter activity.



## Highly Specific OX2R Agonist

May **restore downstream neurotransmitter activity** lost when endogenous orexin levels decline



OX2R



Orexin



Downstream  
Neurotransmitter



OX2R Agonist



# TAKEDA SCIENTISTS IN JAPAN DISCOVERED OREXIN AGONISTS WITH APPROPRIATE PHYSIOCHEMICAL PROPERTIES AND GOOD BRAIN PENETRATION



## Difficulties in discovery of OX2R agonists

Large molecule  
for receptor activation



Small molecule  
for brain penetration

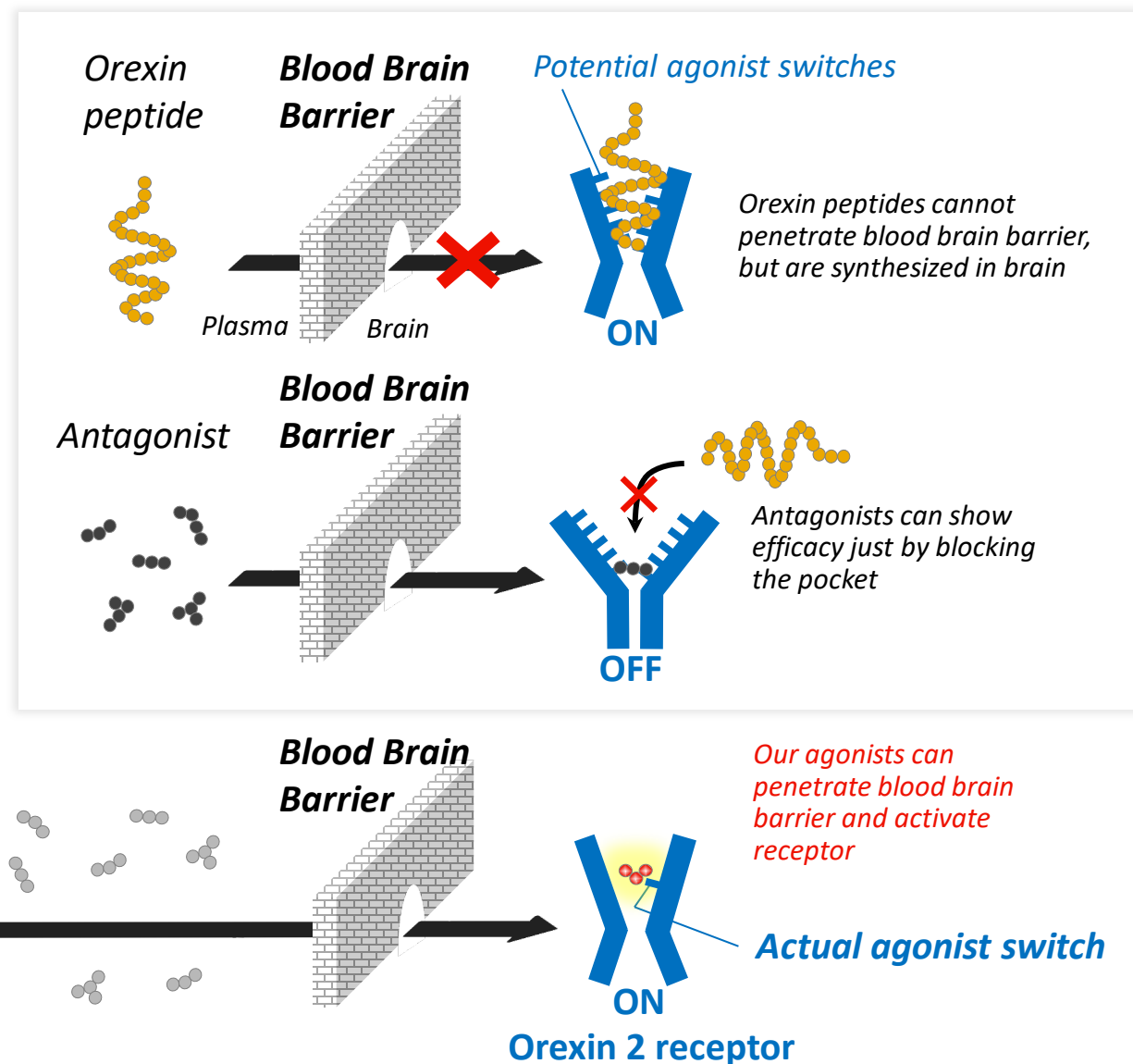
Additional challenges:

- Safety profiles
- Ideal PK profiles, etc.

Takeda:

- ✓ has significant experience in GPCR drug discovery, especially in medicinal chemistry field.
- ✓ has drug discovery capability in sleep/wake field and developed Ramelteon.

**Succeeded in discovery of  
blood brain barrier penetrable  
OX2R agonists**

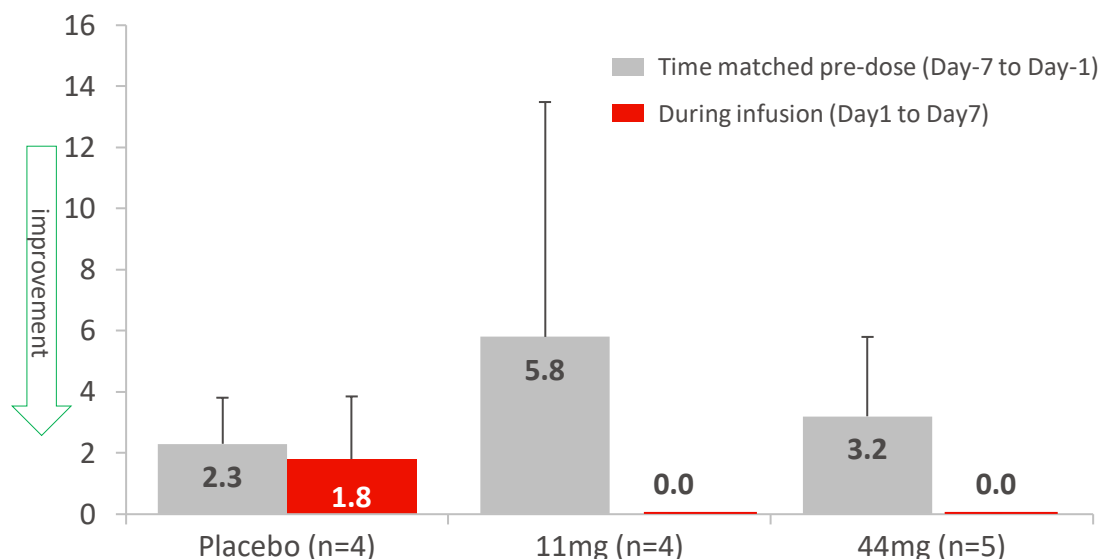


# TAK-925 OREXIN IV FORMULATION IMPROVED MAINTENANCE OF WAKEFULNESS AND REDUCED CATAPLEXY IN NT1

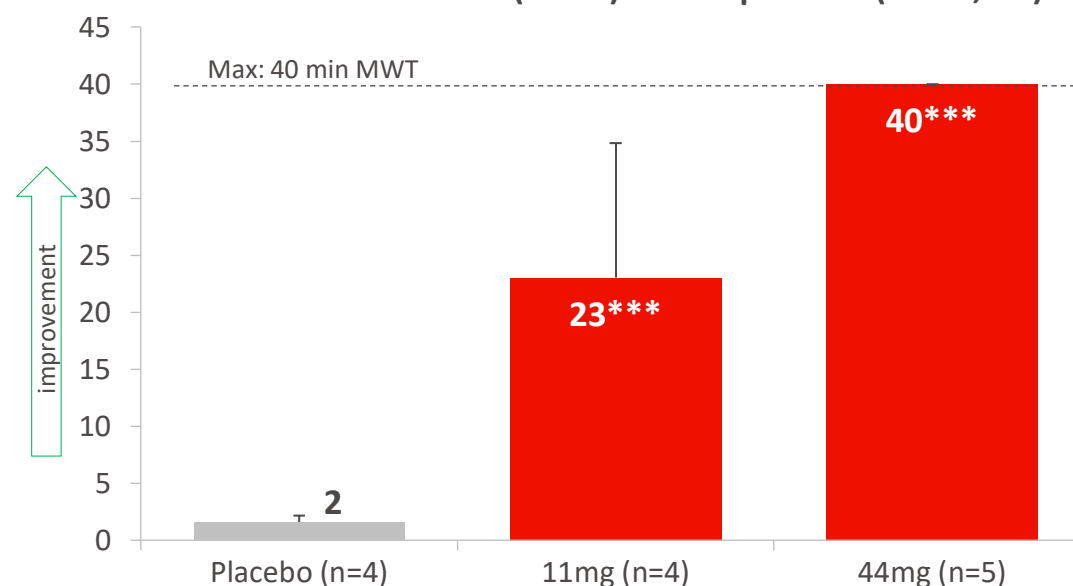


## POC NT1: 7-day Repeated Dosing Study<sup>2</sup>

TAK-925 average number of cataplexy attacks during 7 day period (mean, SD)<sup>1</sup>



TAK-925 IV Day 7 average sleep latency in Maintenance of Wakefulness Test (MWT) of NT1 patients (mean, SD)<sup>1</sup>



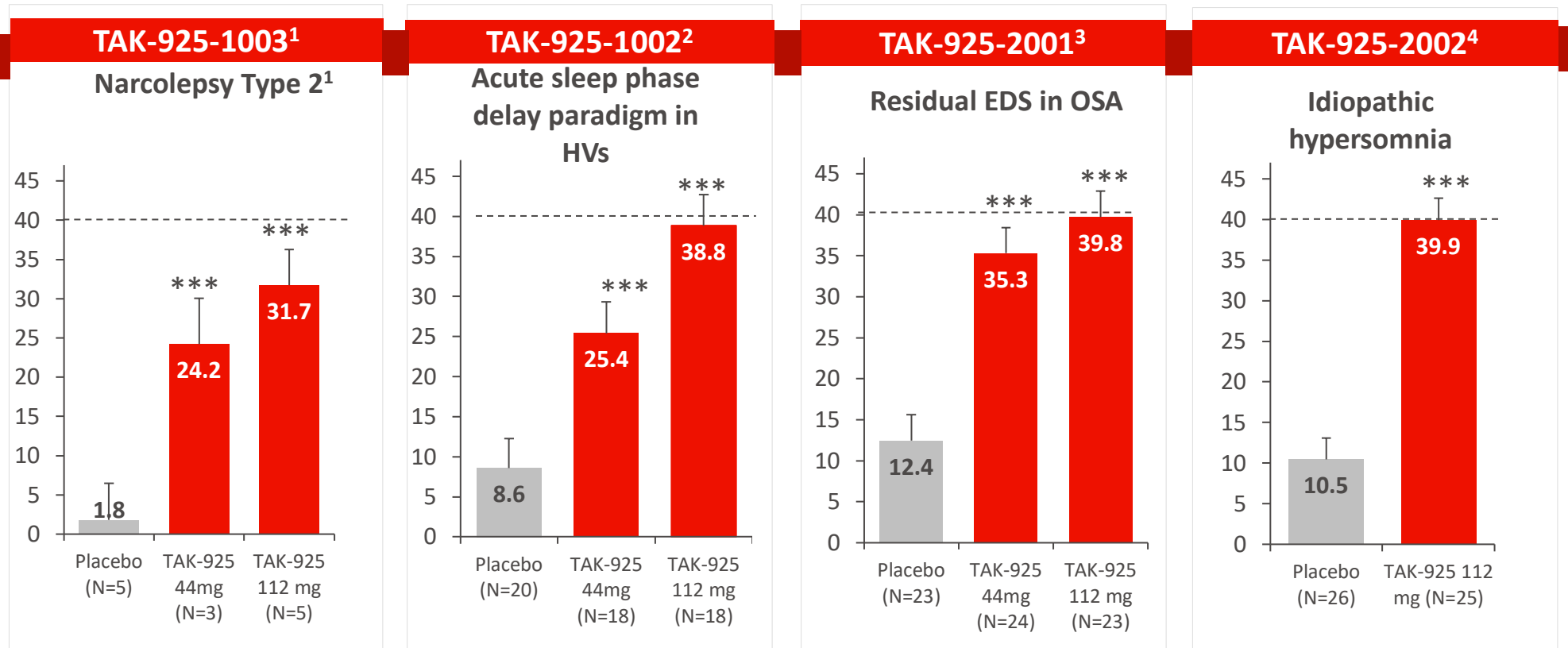
- No serious AEs were reported and no subjects were discontinued from the study due to an AEs.

- Four participants who received TAK-925 44 mg experienced drug-related TEAEs: pollakiuria (n = 4), salivary hypersecretion (n = 1) and hyperhidrosis (n = 1)

1. Observed mean and standard deviation shown. No statistical comparison to placebo was done for cataplexy. \*\*\*: p-value <0.001 comparing to placebo for MWT

2. Tanaka S.. European Sleep Research Society 2020 Virtual Congress, September 22-24, 2020

# TAK-925 OREXIN IV FORMULATION SUPPORTS POTENTIAL FOR BROADER ROLE OF AN OREXIN AGONIST



**Efficacy Endpoint: mean Sleep onset latency (min) and 95% CI**

Safety profile: No Serious Adverse Events or TAEs leading to D/C or deaths. Increases of urinary events and BP/HR have been observed

1. Tanaka S., European Sleep Research Society 2020 Virtual Congress, September 22-24, 2020
2. Evans R., WORLD SLEEP, Vancouver, Canada, September 20-25, 2019
3. Rubens R. data to be Presented at American Academy of Neurology (AAN) Annual Meeting April 17-22, 2021
4. Takeda data on file; TAK-925-2002

MWT sleep latency: LS mean (95% CI) sleep onset latency in minutes except for NT2 which is change from baseline at Day 1

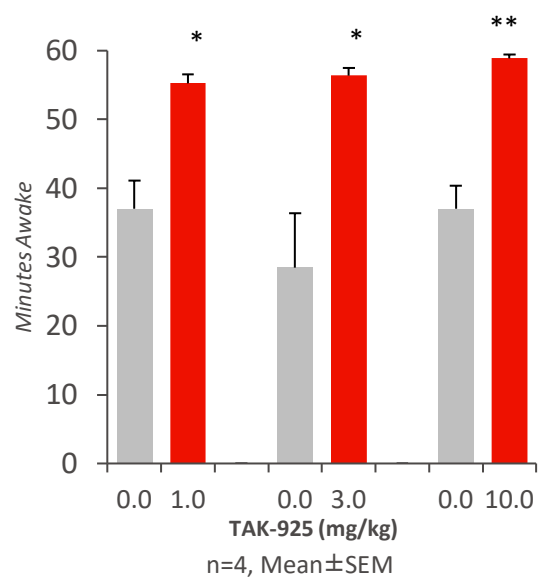
\*\*\*: p-value <0.0001

# PRECLINICAL DATA SHOWS TAK-994 HAS THE POTENTIAL FOR SIMILAR EFFICACY AS TAK-925

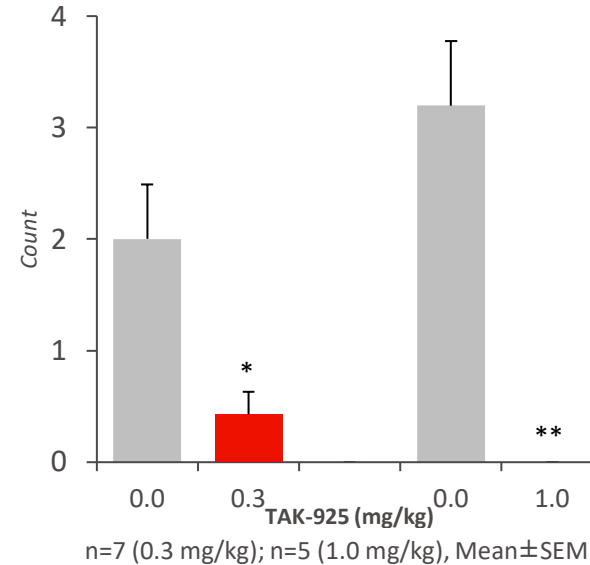


## TAK-925<sup>1</sup>

Wakefulness time of NT1 mouse model in active phase for one hour



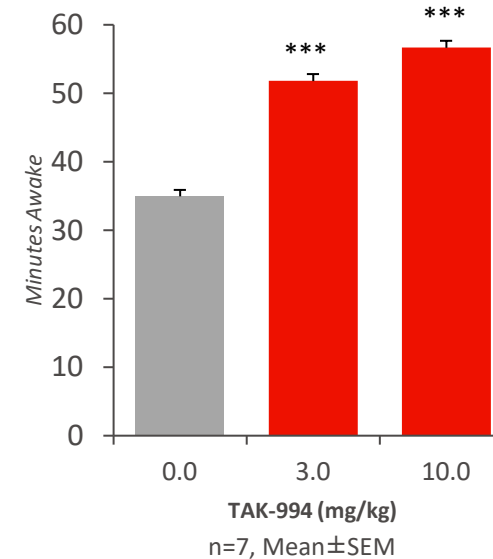
Cataplexy-like episodes in NT1 mouse model for three hours



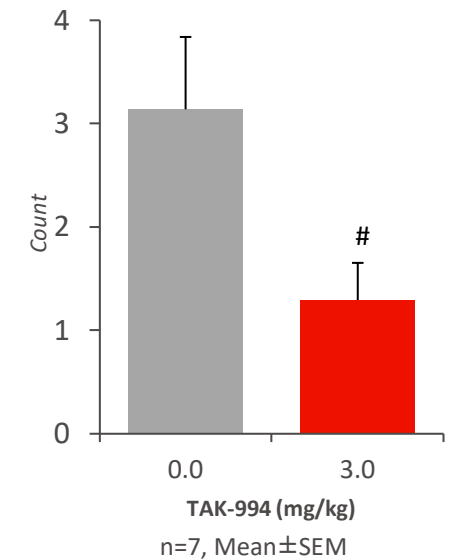
\* $P \leq 0.05$ , \*\* $P \leq 0.01$ , compared with control (0.0 mg/kg) (two-tailed paired t-test with closed testing procedure from the high dose side)

## TAK-994<sup>2</sup>

Wakefulness time of NT1 mouse model in active phase for one hour



Cataplexy-like episodes in NT1 mouse model for three hours



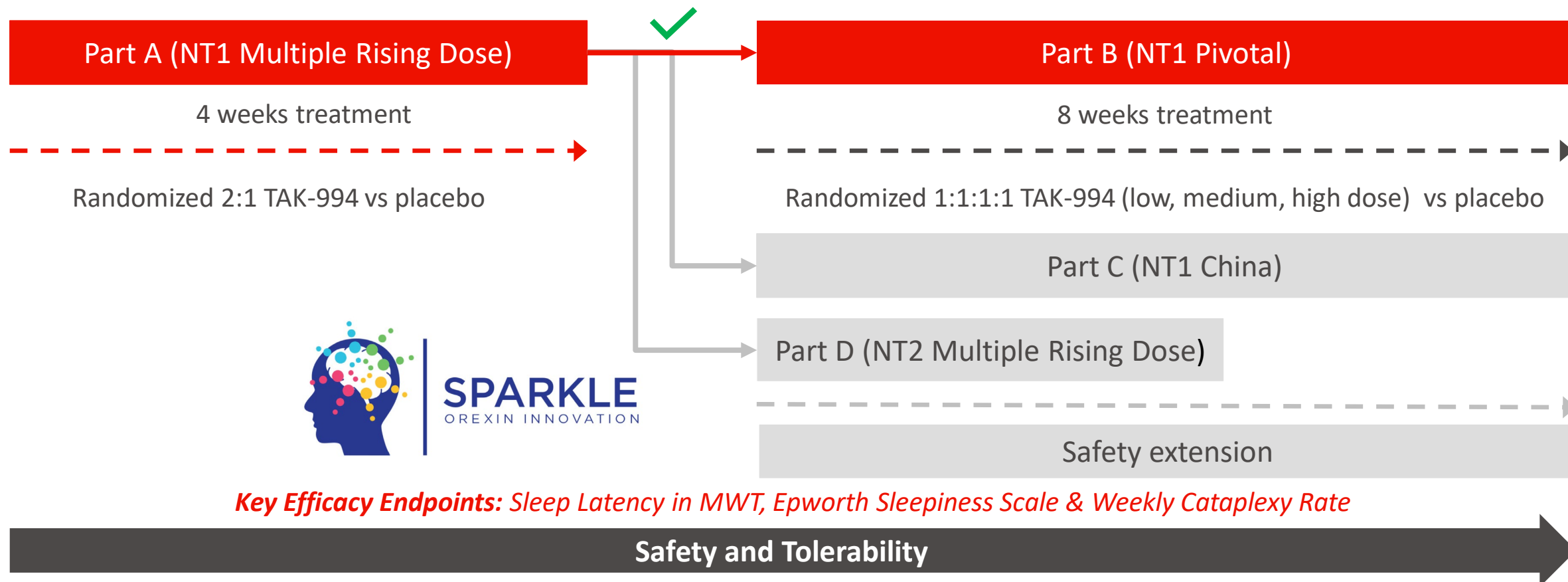
\*\*\* $p \leq 0.001$ , compared with control (0.0 mg/kg) (two-tailed Williams test).  
#  $p \leq 0.05$ , compared with control (0.0 mg/kg) (two-tailed paired t-test).



# FIRST ORAL OREXIN AGONIST TAK-994 IS PROGRESSING IN CLINICAL TRIALS IN NT1 AND NT2



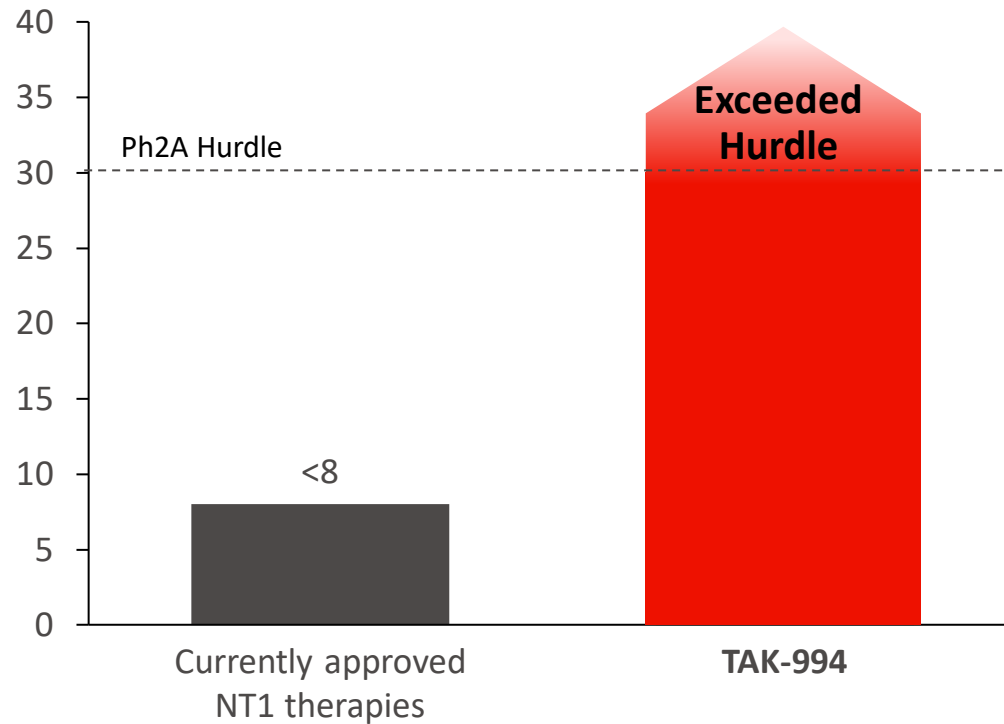
A double-blind, ph2 study to evaluate the safety, tolerability, pharmacokinetics, and pharmacodynamics of TAK-994 in patients with narcolepsy type 1 or narcolepsy type 2



# TAK-994 ORAL AGONIST MET ePOC CRITERIA AND HAS THE POTENTIAL TO TRANSFORM THE TREATMENT FOR PATIENTS WITH NT1



## Comparison of sleep latency in the Maintenance of Wakefulness Test (MWT) Placebo adjusted (minutes)



## TAK-994-1501: Criteria For Progression To Part B

**MWT-placebo adjusted, minimum 30min improvement over baseline AND one or both below are met:**

- ESS -placebo adjusted, minimum 4pts reduction over baseline; OR
- WCR-placebo adjusted, minimum 40% reduction in Weekly Cataplexy Rate from baseline

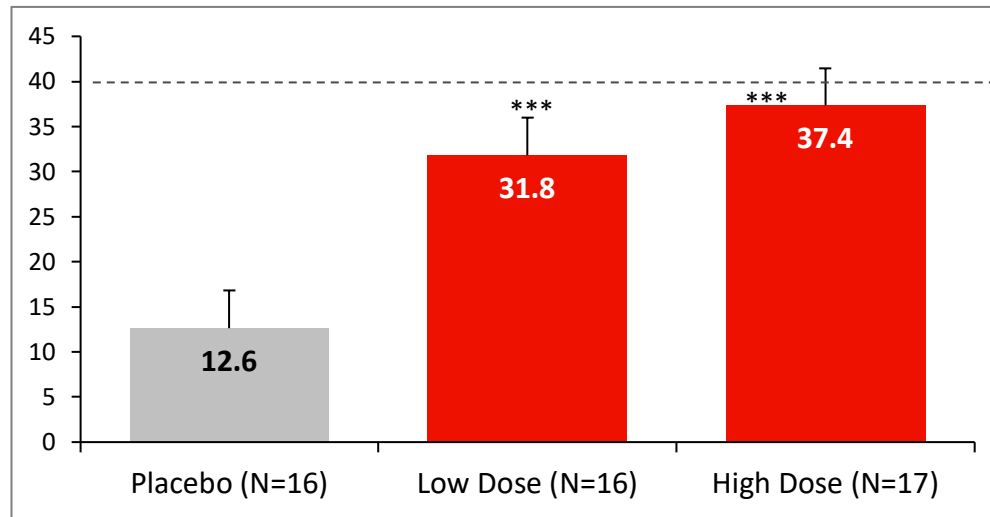
**Safety evaluation**

# FIRST ORAL OREXIN AGONIST TAK-994 ACHIEVED POC IN SLEEP DEPRIVED HEALTHY VOLUNTEERS WITH NORMAL OREXIN LEVELS (TAK-994-1503)\*

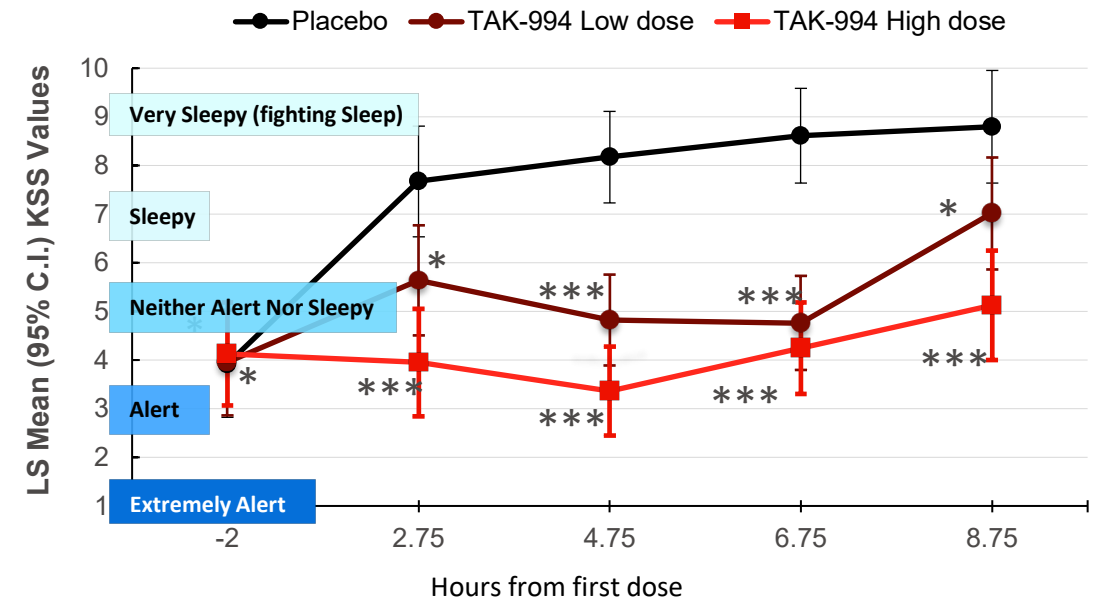


**Two doses of TAK-994 demonstrated statistically significant improvements in the objective (MWT) and subjective (KSS) measures of wakefulness.**

Mean sleep latency from 4 Maintenance of Wakefulness (MWT) trials *min* (95% CI)



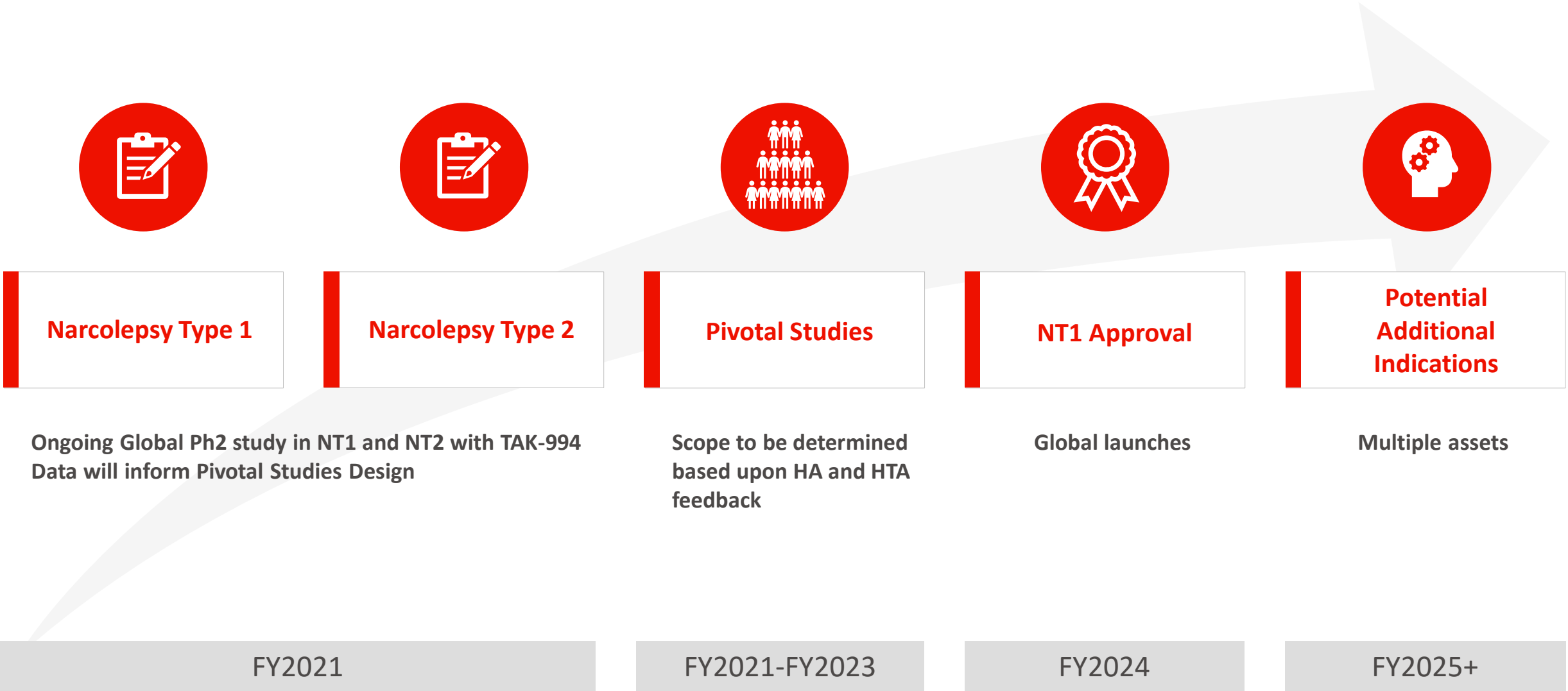
Pre- and Post-Dose KSS LS Means by Time



Differences from placebo: \* p-value <0.05 \*\*\* p-value <0.0001

- TAK-994 was well tolerated with no serious adverse events (AEs), no discontinuations due to AEs, and no clinically significant laboratory values. All TAK-994 TEAEs were mild in intensity.
- Safety and efficacy findings consistent with previous studies with TAK-925 IV

# OREXIN FRANCHISE NEXT STEPS AND KEY MILESTONES



# TAKEDA IS PIONEERING THE FIELD OF OREXIN THERAPEUTICS WITH A PIONEERING MULTI-ASSET FRANCHISE LED BY THE ORAL OREXIN AGONIST, TAK-994



## Narcolepsy Type 1 first

- Bring **TAK-994** quickly to patients with highest unmet linked to Orexin deficiency
- Launch with **EDS** and **cataplexy** data **globally**
- **Distinct biological effect** of orexin agonism on NT1 vs NT2 and IH

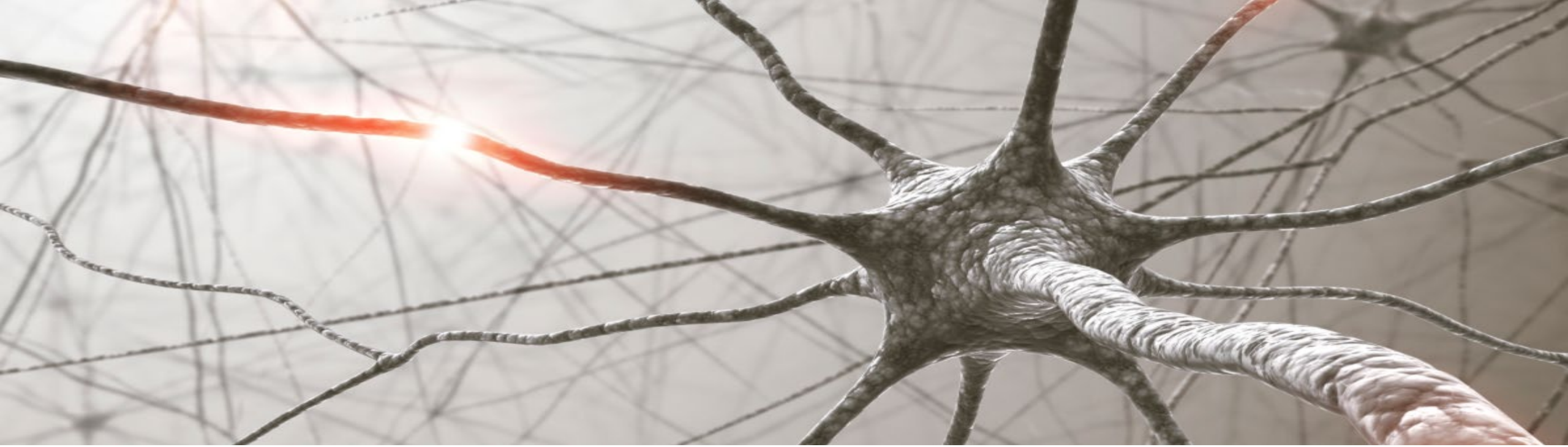
## Narcolepsy Type 2 & Idiopathic Hypersomnia to follow

Follow NT1 with TAK-994 in **NT2 and IH**

- **Potentially, a different dosing** compared to NT1
- Having dedicated trials simplifies the development plan and associated operations

## Other indications and assets to be evaluated and potentially developed in parallel

- Evaluate additional indications for **TAK-994**
- Assess potential indications **for TAK-861**
- Evaluate **TAK-925 (IV)** in **hospital settings**



# Oral Orexin Agonist TAK-994 – Market Opportunity





# KEY TAKEAWAYS FOR ORAL OREXIN AGONIST TAK-994

## NARCOLEPSY TYPE 1 (NT1)



1

**NT1 is caused by an orexin deficiency, which disrupts sleep awake cycles**

- NT1 is rare, underdiagnosed and undertreated
- NT1 is chronic and severe

2

**Current NT1 treatments do not address underlying orexin deficiency**

- Treatment escalation and polypharmacy are common
- Despite treatment, NT1 is not controlled

3

**If approved, TAK-994 will be the first to treat orexin deficiency**

- Anticipated first approval FY2024
- Label expansions planned, and data dependent, as part of the Orexin Franchise strategy

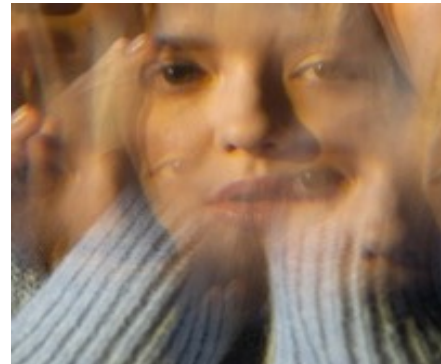
# NT1 IS CHRONIC AND SEVERE CHARACTERIZED BY A PENTAD OF SYMPTOMS



**Excessive Daytime Sleepiness (EDS)**



**Cataplexy**



**Hallucinations**



**Sleep Paralysis**



**Disrupted Nighttime Sleep<sup>1</sup>**

**A PATIENT'S JOURNEY GENERALLY  
BEGINS IN ADOLESCENCE BUT CAN  
TAKE DECADES TO GET TO A SLEEP  
SPECIALIST AND DIAGNOSIS**

**MEAN OF 15 YEARS TO DIAGNOSIS**



**SYMPTOM  
ONSET**



**PRE-DIAGNOSIS**



**DIAGNOSIS**



**TREATMENT**

# CURRENT NT1 TREATMENTS DO NOT ADDRESS UNDERLYING OREXIN DEFICIENCY

## Treatment escalation and polypharmacy are common

**50%**

Newly diagnosed patients progress to second line within 1 year<sup>1</sup>

**65%**

Of second line patients receive more than one medication (polypharmacy)<sup>2</sup>

## Despite treatment, NT1 is not controlled

**75%**

Experience daily EDS despite treatment<sup>3</sup>

**50%**

Experience 1-2 episodes of Cataplexy per day despite treatment<sup>3</sup>

*We're not curing these patients. They improve, but they aren't normal.  
We need to get them to normal. ~ Prescriber*



# TAKEDA BELIEVES PATIENTS AND PHYSICIANS **MAKE SIGNIFICANT TRADE-OFFS WITH CURRENT THERAPIES**

≈90% of patients believe there is a  
need for more treatment options<sup>1,2</sup>

>90% physicians want new  
treatment with new MOA<sup>1,2</sup>



*“When I’m awake, sleep is constantly  
intruding on that part of my life. And when  
I’m asleep, wakefulness is constantly  
intruding on that part of my life.”*

Patient with NT1



# NT1 RARE, UNDERDIAGNOSED AND UNDERTREATED

Adult NT1 Prevalence	
<b>US</b>	135K <sup>1</sup>
<b>EU</b>	66K <sup>2,3</sup>
<b>JAPAN</b>	64K <sup>4</sup>
<b>CHINA</b>	395K <sup>5</sup>

30-50%

Estimated diagnostic rate in developed countries (only 6% in China with largest prevalence)<sup>6</sup>

15  
years

Mean diagnostic delay<sup>7</sup>

75%

Treatment Rate<sup>8</sup>

*Opportunity to increase diagnosis and treatment rates with an innovative therapy*

1. Silber MH et al. Sleep 2002;25:197–202; Longstreth WT Jr. et al. Sleep Med 2009;10:422–6; Scheer D et al. Sleep 2019;42.
2. Heier M, et al., Prevalence of narcolepsy with cataplexy in Norway. Acta Neurologica Scandinavica, 2009. 120(4): p. 276–280.
3. Hublin C, et al., The prevalence of narcolepsy: an epidemiological study of the Finnish Twin Cohort. Annals of neurology, 1994. 35(6): p. 709–716.
4. Internal analysis of JMDC claims database
5. Wing YK et al. Ann Neurol 2002;51:578–84; Han F et al. Sleep 2001;24:321–4
6. Silber et al. 2002 and Scheer et al. 2019
7. Thorpy MJ, et al. Sleep Med 2014;15:502–7
8. Takeda commissioned market research and claims analysis







# TAK-994

## Oral Orexin Agonist

*First to target underlying cause of NT1*

First approval expected FY2024 (if successful)

TAKEDA HAS THE  
POTENTIAL TO  
**TRANSFORM TREATMENT  
WITH ORAL OREXIN  
AGONIST TAK-994**

Increase  
Recognition and  
Diagnosis Rates

Prepare for NT1  
launch and label  
expansions

Establish TAK-994 as  
a breakthrough  
treatment

# KEY TAKEAWAYS FOR ORAL OREXIN AGONIST TAK-994 NARCOLEPSY TYPE 1 (NT1)



1

**NT1 is caused by an orexin deficiency, which disrupts sleep awake cycles**

- NT1 is rare, underdiagnosed and undertreated
- NT1 is chronic and severe

2

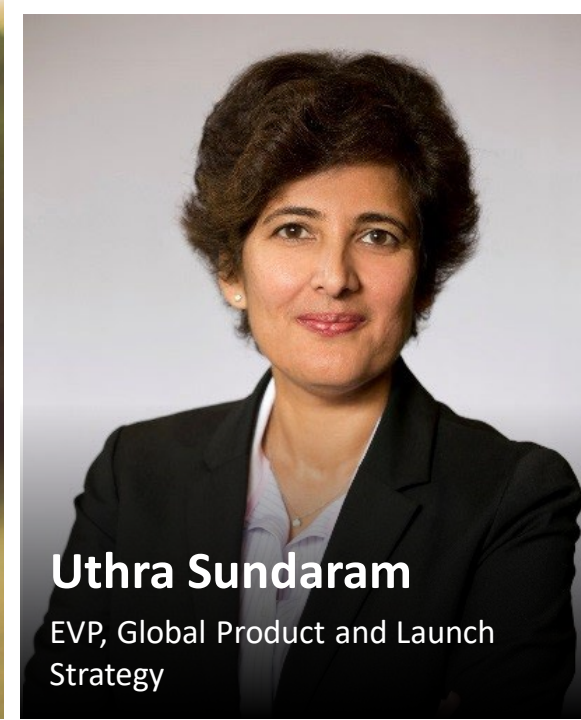
**Current NT1 treatments do not address underlying orexin deficiency**

- Treatment escalation and polypharmacy are common
- Despite treatment, NT1 is not controlled

3

**If approved, TAK-994 will be the first to treat orexin deficiency**

- Anticipated first approval FY2024
- Label expansions planned, and data dependent, as part of the Orexin Franchise strategy



**Uthra Sundaram**

EVP, Global Product and Launch  
Strategy

## DELIVERING AN INNOVATIVE PIPELINE TO OUR PATIENTS

### *SPOTLIGHT ON SELECT WAVE 1 PROGRAMS*





# STRONG R&D AND COMMERCIAL PARTNERSHIP DRIVES OVERALL SUCCESS

Transforming  
**Partnership**

Transforming  
**Science**

Transforming  
**Lives**

# BRINGING OUR PIPELINE TO LIFE

Global Capabilities to Deliver Life Transforming Treatments

## LAUNCH EXCELLENCE



Patient Journey &  
Diagnosis



Data, Insights &  
Analytics



Patient  
Services



Value Based  
Partnerships



Digital



Evidence  
Generation



# WAVE 1 PIPELINE ASSETS HAVE SIGNIFICANT MARKET POTENTIAL



	PRODUCT	INDICATION	FULL MARKET OPPORTUNITY <sup>2</sup>	TAKEDA'S PEAK REVENUE POTENTIAL <sup>5</sup>
ONCOLOGY	mobocertinib (TAK-788)	Exon 20 non-small cell lung cancer 1L		\$300 – 600MN
		Exon 20 non-small cell lung cancer 2L		
	pevonedistat (TAK-924)	Higher risk-Myelodysplastic syndromes		\$400 – 800MN
		Unfit Acute myeloid leukemia		
	TAK-007	3L+ Diffuse Large B-Cell Lymphoma		\$700 – 1,500MN
		3L+ Chronic Lymphocytic Leukemia		
		3L+ Follicular Lymphoma		
RARE GENETIC & HEMATOLOGY	TAK-609	Hunter CNS (intrathecal) <sup>1</sup>		<\$100MN
	maribavir (TAK-620)	CMV infection in transplant patients (R/R & 1L)		\$700 – 800MN
	TAK-611	Metachromatic leukodystrophy (intrathecal)		\$300 – 450MN
	TAK-755	cTTP / iTTP, Sickle cell disease		\$1,000 – 1,500MN

	PRODUCT	INDICATION	FULL MARKET OPPORTUNITY <sup>2</sup>	TAKEDA'S PEAK REVENUE POTENTIAL <sup>5</sup>
NEUROSCIENCE	Orexin programs <sup>3</sup>	Narcolepsy type 1 (NT1)		\$3,000 – 4,000MN (NT1)
		Narcolepsy type 2 (NT2)		\$1,000 – 2,000MN (NT2 + IH)
		Idiopathic hypersomnia		
	soticlestat (TAK-935)	Dravet syndrome, Lennox- Gastaut syndrome		\$400-500MN
GASTROENTEROLOGY (GI)	Eohilia <sup>4</sup> (TAK-721)	Eosinophilic Esophagitis		\$300 – 500MN
VACCINES	TAK-003	Prevention of dengue		\$700 – 1,600MN

KEY	≤ \$0.5BN	\$0.5BN - \$1.0BN	\$1.0BN - \$3.0BN	≥ \$3.0BN

1. MPSII market in total (somatic + CNS)

2. Market potential indicates Takeda's best estimate about addressable market size, based on available data and estimates.

3. Other rare indications than NT1, NT2 and IH are not included in the calculation.

4. Eohilia is the proposed brand name for TAK-721. TAK-721 is an investigational treatment and has not been approved for use by the FDA or other regulatory authorities. In active discussions with the FDA. Projected approval subject to outcome of discussions

5. Includes incremental revenue not adjusted for Probability of Technical Success (PTS) and is not a "forecast" or "target" figure. PTS applies to the probability that a given clinical trial/study will be successful based on pre-defined endpoints, feasibility and other factors and regulatory bodies will grant approval. Actual future net sales achieved by our commercialized products and pipelines will be different, perhaps materially so, as there is a range of possible outcomes from clinical development, driven by a number of variables, including safety, efficacy and product labelling. If a product is approved, the effect of commercial factors including the patient population, the competitive environment, pricing and reimbursement is also uncertain



# UPCOMING INVESTOR EVENTS



**4Q20 EARNINGS CALL**

**MAY 11, 2021**

**ONCOLOGY  
STRATEGIC UPDATE CALL**

**JUNE 2021**  
(DATE TO BE CONFIRMED)

**PEVONEDISTAT DEEP DIVE CALL**

**2021 – DATA DRIVEN**  
(DATE TO BE CONFIRMED)

# QA Session

